

Annual Report 2005

## < We are 100 Million & growing >

We've got a long way to go. But, we've got the spunk, we've got the guts and we've got the style to do the impossible. What others would see as common, we see as potential. What others consider routine, we treat as fundamentals. True enough, ten years of experience has given us some confidence but we know our real strength lies elsewhere - in the spirit of our people who share one dream to transform lives and position the Bank as the most preferred Commercial Bank in the country. This dream that can only be shared by those who believe in the wonder of human endeavor. Thus is the spirit, that is PABC.

Risk Management



36

Analysis of Advances

To become the most customer preferred commercial bank in Sri Lanka.

Vision

We will create the largest satisfied customer base by providing professional, personalised, secure, quality banking and financial services, using modern technology and innovative products. We will delight our customers, create a better future for employees and enhance stakeholder value.

## Mission

1	Audit Committee Report	38	Sources & Utilisation of Funds	68
2	Directors' Responsibility for Financial Reporting	39	Value Added Statement	69
3	Corporate Information	40	Quarterly Statistics	70
4	Financial Reports & Accounts	41	Branch Network	7
6	Financial Calendar	41	Information of Shareholders	72
10	Report of the Auditors	43	Top Twenty Shareholders	73
12	Income Statement	44	Ten Year Statistical Summary	74
13	Balance Sheet	45	Graphical Review of Ten Year Summary	76
15	Statement of Changes in Equity	46	Definition of Financial Terms	7
19	Cash Flow Statement	47	Correspondent Banks	78
21	Notes to the Financial Statements	48	Notice of Meeting	80
29	Capital Adequacy	64	Form of Proxy	8
33	Analysis of Deposits	66		
	3 4 6 10 12 13 15 19 21 29	Directors' Responsibility for Financial Reporting Corporate Information Financial Reports & Accounts Financial Calendar Report of the Auditors Income Statement Balance Sheet Statement of Changes in Equity Cash Flow Statement Notes to the Financial Statements Capital Adequacy	2         Directors' Responsibility for Financial Reporting         39           3         Corporate Information         40           4         Financial Reports & Accounts         41           6         Financial Calendar         41           10         Report of the Auditors         43           12         Income Statement         44           13         Balance Sheet         45           15         Statement of Changes in Equity         46           19         Cash Flow Statement         47           21         Notes to the Financial Statements         48           29         Capital Adequacy         64	Directors' Responsibility for Financial Reporting  Value Added Statement  Quarterly Statistics  Financial Reports & Accounts  Financial Calendar  Information of Shareholders  Report of the Auditors  Income Statement  At Ten Year Statistical Summary  Balance Sheet  Statement of Changes in Equity  Cash Flow Statement  Notes to the Financial Statements  At Value Added Statement  Branch Network  At Branch Network  Information of Shareholders  Top Twenty Shareholders  Ten Year Statistical Summary  At Graphical Review of Ten Year Summary  Definition of Financial Terms  Cash Flow Statement  At Correspondent Banks  Notice of Meeting  Capital Adequacy  At Form of Proxy

67





Headvertising - a new wave of communication. PABC was at Colombo Big matches with stickers for foreheads.





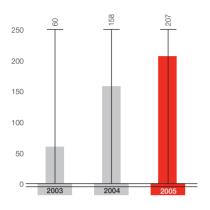


Customers of PABC at an event sponsored by the Bank - Vintage Car Rally.

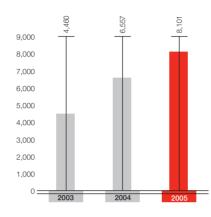




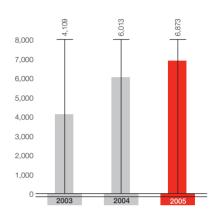
# Financial Highlights







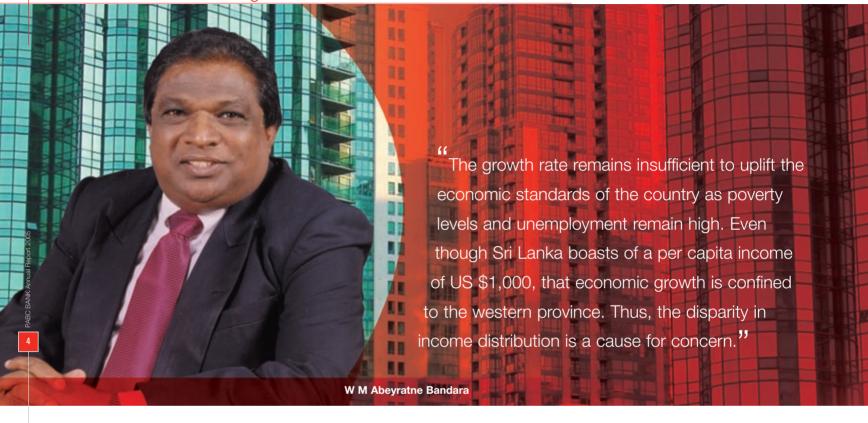
Growth in Deposits (Rs. millions)



Growth in Advances

	2005 Rs.	2004 Rs.	Change %
Results for the Year			
Income	1,224,658,123	1,033,031,269	18.55
Profit before provisioning & Taxes	207,078,322	158,494,078	30.65
Profit before Income Tax	152,229,228	54,866,191	177.46
Income Tax on Profit	43,900,000	13,693,000	220.60
Profit after Income Tax	108,329,228	41,173,191	163.11
At the Year End			
Shareholders' Funds	539,973,199	375,429,675	43.83
Deposits from customers	8,100,716,491	6,557,186,094	23.54
Debentures	253,789,000	253,789,000	-
Advances to Customers (Net)	6,872,619,021	6,013,100,162	14.29
Total Assets	10,851,339,551	9,048,929,413	19.93
Net Asset Value per share (Rs)	9.72	6.76	43.79
Earnings per share (Rs)	1.95	0.74	163.51
Statutory Ratios (%)			
Capital Adequacy			
- Tier 1 (Minimum Requirement - 5%)	9.15	7.81	17.16
- Tier 1 & 11 (Minimum Requirement - 10%)	11.95	11.71	2.05
Liquidity (Minimum Requirement - 20%)	24.34	20.09	21.15
Return on Average Assets	1.09	0.49	122.45
Return on Average Shareholders' Funds	23.53	11.22	109.71

Chairman's Message



The year 2005 dawned on a biggest natural disaster to ravage Sri Lanka. The damage along 1,000 kms of the island's coastline, destroyed more than 35,000 lives, left 550,000 homeless and shattered livelihoods, leaving in its wake physical damage estimated at US \$1 billion, a cost a struggling Sri Lankan economy could ill afford. However, even though the destruction was equivalent to 4.9% of Sri Lanka's GDP, while we faced the adverse effects of trying to overcome the disaster, the tsunami also brought with it new hope for our land through many dimensions. Sri Lankans as a united nation plunged into helping those affected wholeheartedly with absolute dedication. The generosity and outpouring of assistance was unprecedented. This was also another example where

boundaries of caste, creed, religion and race were put aside, where people, irrespective of their ethnic or cultural backgrounds, worked in unison, side by side. The disaster also demonstrated the national capacity in rebuilding and reconstruction. As an example, the railway and main trunk road from Colombo to Galle was workable in record time. I do believe that the tsunami was the one opportunity that the leaders of our country could have utilised to unite the entirety of our people under one flag, eliminating the ethnic strife that has taken its toll on Sri Lanka for over two decades.

## Economy

Having faced numerous challenges from the beginning of the year, the Sri Lankan economy recorded an annual GDP growth of less than 5% in 2005, a downward development trend compared to the 6% and 5.4% growth in 2003 and 2004 respectively. The extensive damage along the coastline due to the tsunami had severe repercussions on the fisheries and tourism industries, negative growth in agricultural sector, and slowdown of the growth in the industrial sector, the relative beating in the apparel industries due to the elimination of the Multi-Fibre Agreement in 2005, decreasing Government capital investment in large development projects, low levels of capital formation through local savings due to the decreased

savings. Spiralling global oil prices and foreign investment resultant decreasing of low productivity levels, high labour costs and restrictive labour regulations, bureaucracy, inadequate infrastructure and political instability were all contributory factors to the slow growth the country faced during the year. Despite the world market expanding and more opportunities opening out, Sri Lanka was unable to capture a slice of this expanding market due to lacking cost effectiveness, low productivity and competitiveness.

The growth rate remains insufficient to uplift the economic standards of the country as poverty levels and unemployment remain high. Even though Sri Lanka boasts a per capita income of US \$1,000, that economic growth is confined to the Western Province. Thus, the disparity in income distribution is a cause for concern. Inflation was affected by both the cost-push and demand-pull factors. Extensive production costs heralded by high oil prices, other contributory factors including increase in money supply due to high Government expenditure on rehabilitation, re-construction and increased subsidies improved the purchasing power of the consumer, pushing prices of goods and services upwards.

On the other hand the high cost of energy and spiralling interest rates augmented production costs. All these were influencing factors on the rise of the inflation rate from a single digit to double digits at the close of the year. The budget deficit widened due to low revenue streams, high recurrent Government expenditure and unfavourable external trade balances.

We have seen notable improvements in the financial and service sectors of the economy deemed one of the fastest growing sectors in the country. Some of the improvements include the amendment to the Banking Act (No 2 of 2005), licensed commercial banks and finance companies being allowed to engage in Islamic banking, finance companies accepting savings deposits, the establishment of the SME Bank, the welcome concept of 'Fit and Proper' persons in banking directorates approved by the Central Bank and new minimum capital requirements for the banking sector

#### The Bank's Performance

I am extremely happy to note that this year has been the best in recent times for the Bank. Having been through many challenges in the past, our strategic decisions and initiatives bore fruit this year. The Bank's performance has been remarkable compared to previous years, posting an after tax profit of Rs 108.33 million in 2005 compared to Rs 41.17 million in 2004. This could mainly be attributed to the increased efficiency levels in our operating activities and our augmented recovery drive. Our branch network consisting of 18 Branches and 2 Customer Service Centres contributed immensely to our success, with the deposit base doubled in the past two years. Concentrating very heavily on a quality tenet for credit rather than quantity, the Bank's improved credit control and quality procedures contributed to the increased interest income and in the reduction for NPA provisions. The accelerated recovery process saw a decrease from 13.70% in 2004 to 10.73% at the end of 2005 in the NPA ratio (net of interest).

Some of the forward thinking initiatives implemented in 2004 including a complete image makeover for the Bank and improved customer service levels working towards excellence, have seen a positive change in customer perceptions and confidence, resulting in an increase in the customer base as well. The Bank has also concentrated on several initiatives to improve employee productivity levels, pointing towards

increased efficiency and productivity and in improving the cost management and non-interest income, results of which are seen in the increased profitability of the Bank.

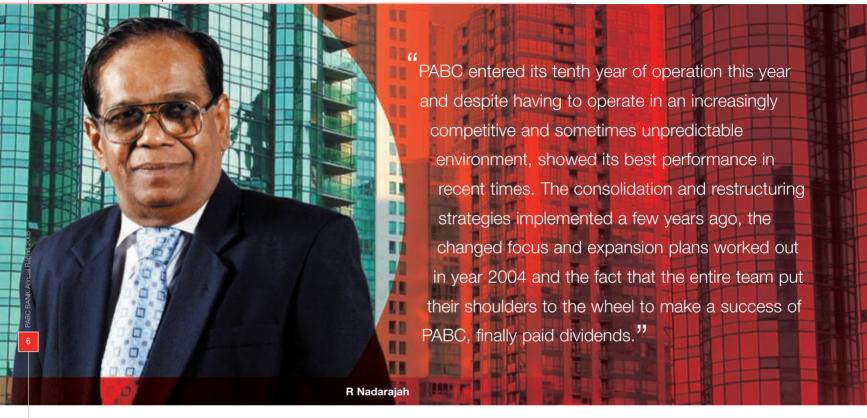
While we are very proud of our admirable performance this year, we foresee several major challenges in the year ahead. Achieving the minimum capital requirement, minimising the NPA Ratio, increasing our deposit base and maintaining the competitive high standard customer service in order to remain on our growth path for profitability are some. We are in the process of developing and implementing several strategies in readiness for next year. Challenges however are not new to the Bank and having weathered many a storm in times past, I remain confident of overcoming these new challenges and in forecasting a very successful year ahead for the Bank.

While thanking the Bank's dynamic and energetic team for their unreserved support in garnering this notable performance in 2005, I also take this opportunity to thank the valuable customers and shareholders of the Bank for the confidence displayed in us. My appreciation also to the Board of Directors, all sister financial institutions and the Central Bank of Sri Lanka in extending unstinted co-operation to enable us to succeed in our efforts.

专业

W. M. Abeyratne Bandara

February 22, 2006 Colombo CEO's Report



Hope and opportunity are two aspects to life that spring eternal and even though the Tsunami devastated Sri Lanka both in an economic and social sense, the outpouring of generosity and the quick action taken by individuals and organisations, served to bring back the hope and opportunity that is vital for a renaissance of those affected and for the entire nation. Throughout the year 2005 however, while Sri Lanka struggled to keep her forecasted GDP figures on track, political instability and subsequent elections, the oil prices reaching all time highs, contributed immensely to the country not achieving the desired growth. Even the infusion of some foreign funds as

assistance for the Tsunami rehabilitation did not assist in giving the country a boost in its growth rate.

FDIs were minimal and the stock market was volatile, subject to vagaries of the environment. Business confidence remained low and in the immediate aftermath of the elections in November 2005, hit rock bottom. The fiscal budget presented after the election by the new President was positive, on the one side being pro poor and working on policies of uplifting the rural economy with its many subsidies and low revenue streams, presented a budget deficit at the same time. The country therefore ended on a growth rate of less than 5%, a figure lower than those of the

previous two years and certainly not satisfactory given that the rest of the region, taking advantage of global growth patterns, growing in tandem despite a oil price hike

## **PABC Performance**

PABC entered its tenth year of operation this year and despite having to operate in an increasingly competitive and sometimes unpredictable environment, showed its best performance in recent times. The consolidation and restructuring strategies implemented a few years ago, the changed focus and expansion plans worked out in year 2004 and the fact

that the entire team put their shoulders to the wheel to make a success of PABC, finally paid dividends.

The new logo and corporate image change launched in the latter part of 2004 instilled a sense of confidence among customers and a boost in the staff morale and with the general perception of PABC at an all time high, the Bank has seen the benefits of this change accruing this year with the bottom line enhanced considerably. However PABC did face many challenges during the year. Interest rates increased by 2% during the course of the year resulting in thinner margins. With short term deposits subject to short term re-pricing interest rates, the Bank was compelled to accept deposits at higher interest rates in order to remain competitive in the market. Some of the national budgetary implications also had a negative impact on small banks like PABC. For instance, taxation on advertising and VAT on profit for banks, also took its toll on the profitability.

However, despite a number of challenges, PABC displayed its inherent strength derived from its skilled and committed staff, weathering the storm to post commendable results. The Bank recorded a profit of Rs 207.07 million from operations before making provisions for doubtful debts and taxes including VAT in 2005, an increase of 30.65% compared to the operating profit before provision and taxation posted in 2004. Net interest income of the Bank increased by 20.11% from Rs 355.56 million in 2004 to Rs 427.07 million in 2005. Fee based income also saw an upward trend, increasing from Rs 200.62 million to Rs 231.63 million in 2005, a percentage increase of 15.46%.

The remarkable performance posted by the Bank this year could be attributed largely to a very focused and extensive recovery drive. Having started with a clean book in 2004 after strictly providing for all doubtful loans and advances in accordance with Central Bank guidelines, the fact that the recovery drive enabled the Bank to recover a part of those NPLs saw a reversal of those provisions, a major contributor towards profitability. The NPA ratio net of interest now stands at 10.73%, while the NPA ratio net of interest and provisions as well stands at 7.19%.

In line with its far-sighted expansion strategy, the network of 18 Branches and 02 Customer Service Centres which are all on line, manned and led by some of the industry's best people are the main strengths the Bank has leveraged upon. The performance of individual branches contributed to increasing the Bank's deposit base to over Rs 8,100.72 million, an increase of 23.54% from last year.

## **Deposits, Advances and Assets**

The corporate image change of the Bank in 2004 has seen a significant increase in customer confidence and loyalty, a fact that is tangibly displayed by the increasing number of customers the Bank has seen walking through its doors. Product and service levels too have been moving towards being innovative, working on a 'towards excellence' platform rather than following market trends.

Total net advances as at end 2005 stood at Rs. 6,872.61 million compared to Rs. 6,013.10 million in 2004, an increase of Rs. 859.51 million, showing a growth percentage of 14.29%.

Total assets of the Bank displayed an upward incline as well, recording an increase of 19.93%, from Rs. 9.048.93 million in 2004 to Rs. 10.851.34 million in 2005.

## **Liquidity and Capital Adequacy**

Given the instability of the external environment the Bank functioned in, liquidity continued to remain tight and volatile. Two IPOs during the year did see remarkable investor interest in the market, contributing to the liquidity constraints. With inter-bank rates mounting together with numerous other challenges, liquidity constraints in the market therefore continued to be tight, though PABC is very satisfied that it maintained an average liquid asset ratio of 23.80% well above the statutory minimum requirement of 20%.

Another challenging aspect for the Bank is the statutory minimum capital requirement of Rs 2.5 billion to be met by 2007. While larger banks have already met the requirement, for smaller banks like PABC, meeting this requirement could pose a considerable challenge for the management to enhance shareholder value through improved performance, increased branch network, increased profitability and net asset value of shares leading to shareholder confidence.

Management is confident this challenge could be met.

PABC is in the process of mapping out and in some cases implementing some strategies, which will enable it to meet the capital requirement by the end of 2007.

#### **New Products and Services**

Multi-lingual SMS service

PABC is proud to have been the recipient of the Bronze award by the British Computer Society in the financial applications category for the Bank's innovative service of providing SMS fast messaging banking alerts to our customers in English, Sinhala or Tamil. The partnership with Dialog though established for SMS banking in 2004 became fully functional in 2005. The Bank created yet another strategic partnership with Mobitel to enhance the customer net on a similar platform.

## Dedicated Travellers' Cheque Unit - Foreign Exchange Services

This unit set up in 2004 began making considerable progress in 2005. Dedicated and skilled staff reaches the target market offering various incentives and quick, hassle free delivery of TCs. This made PABC the market leaders in the sale of Amex Travellers' cheques.

## Dasalakshapathi -

The millionaire option, is a highly retail oriented product that enables interested parties from anywhere in the island, irrespective of whether the Bank operates a branch in that locality or not, to participate in the scheme where with a mere investment of Rs. 1000/- in an interest bearing special fixed deposit for 6 months they receive an opportunity to participate in a draw of Rs. 1 million.

"Sammana" - Senior Citizen Account
 Where in addition to many benefits this segment enjoys the privilege of receiving their monthly interest delivered at their door step, incurring no cost.

## **Risk Management**

PABC is a Bank that has seen a remarkable and noteworthy turnaround in the last few years, proving that with judicious and astute strategies and a

concerted effort can and will bring in the desired results for the Bank. Risk management for PABC is an all important area especially in the light of BASEL II implementation in two years and thus, this year the Bank appointed a DGM with wide experience in the banking arena to concentrate on risk management focusing on operations and credit.

The Bank's credit administration too was centralised this year. Credit monitoring and control aspects were looked at intently on quality rather than quantity, with a large concentration on independent evaluation and documentation. Being a part of the core business of the Bank, credit is now well monitored through the centralised administration, with transparency and accountability of action being paramount.

#### **Human Resources**

The dedication and commitment by the professional and dynamic but mature PABC team has taken the Bank to newer heights. The Bank's outstanding performance would not have been possible if not for the concerted team effort that focused on achieving the Bank's Vision through applying the ideals of the mission that the Bank has detailed. Being a constantly transforming industry that keeps raising standards for service levels, the Bank has resolutely worked on the aspect of customer service excellence, applying training and development to achieve the objectives of excellence in service standards. Enhanced remuneration as set out in 2005, a more conducive working environment, performance reviews that are aligned to personal career development and the goals and objectives of the Bank and rewards and recognition based on merits are all fundamentals introduced to ensure a happy and contented team that works with team spirit for the betterment of the Bank.

Our team members participated in training programmes organised by the Central Bank, Universities, financial institutions and various professional organisations, while our IT team members also participated in a specialised training programme in India this year. The Bank also held in-house and external training programmes conducted by eminent HR personnel.

#### The Future

The change in the political background of the country, and other uncertainties naturally will have an impact on the economy due to the unpredictability of the situation. However, banks have thus far weathered many a storm in the past and I believe that in the coming year too, the industry will overcome the challenges albeit not in the anticipated growth rates. We cannot rule out the possibility of a tremendous opportunity that might be erected during the year through the peace process.

PABC will continue to concentrate on improving customer service levels. In line with this, the Bank aims to open new branches in 2006 and bring in the new concept of customer service points adjacent to all town branches. It will also inculcate the savings habit among the people with banking being more accessible and convenient, together with pawning and leasing as well. We are also mindful of continuing to train and develop skills of our staff and are constantly looking for training opportunities.

## Acknowledgments

While the Bank strives to imbue the values of its

Mission of satisfying its customers through a

professional, personalised, secure and quality banking
service through innovative products using modern

technology, my deep appreciation is extended to the Bank's customers whose confidence and loyalty has remained constant even through the most challenging times. They have ensured our remarkable growth and we are extremely thankful for the trust and belief they displayed in PABC.

I also wish to extend my sincere appreciation to the Chairman and Board of Directors for the guidance extended to me at all times and to our shareholders who have continued to be by the Bank's side through the many challenges we have emerged from. My heartfelt thanks also to my Team without whom the notable performance of the Bank this year would not have been possible. They have worked tirelessly in their endeavour to put customers first, a fact that the Bank is very appreciative of.

My appreciation also to the Governor and officers of the Central Bank for the continued guidance, advice and accessibility at all times.

Finally the external auditors, our advertising agencies and our printers have done a commendable job and I thank them all !

R. Nadarajah

Managing Director/General Manager/CEO

February 22, 2006 Colombo.

# Board of Directors





















#### Mr. W. M. ABEYRATNE BANDARA - Chairman

Mr. Bandara has been the Chairman of the Bank since the year 2001. He is a Senior Lecturer in the Faculty of Management Studies at the University of Sri Jayawardenapura and at the Postgraduate Institute of Management. He holds a B.Sc.(Bus. Admin) SL, MBA from Ottawa, Canada, MAAT (S.L) and ACA (Intermediate.) (S.L). He is a Director of L.B. Finance Ltd.

## Mr. K. D. DHAMMIKA PERERA - Deputy Chairman

Mr. Perera is the youngest member of the Board of PABC Bank, and was appointed as the Deputy Chairman of the Bank in June, 2004. His diversified business interests include hydro-power generation, shipping, entertainment, estate and property development. He is the Chairman of Vallibel Holdings (Pvt) Ltd., Didul (Pvt) Ltd., and Vallibel Power Erathna Ltd. He presently holds the position of Deputy Chairman of Royal Ceramics Lanka Ltd., L.B. Finance Ltd., and Connaissance Holdings Ltd., with a vested controlling interest in all these Companies. He was appointed as a Director, Board of Investment, recently.

#### Mr. MUKTHAR MARIKKAR - Director

Mr. Marikkar is the Chairman of Danish Trading Co (Pvt) Ltd.. He is also the Honourary Consul for Tunisia in Sri Lanka. He is a Fellow of the Institute of Sales & Marketing Management - U.K. and a member of the Institute of Marketing, U.K.

## Mr. A. W. HATHIRAMANI - Director Mr. RAVI HATHIRAMANI (Alternate Director)

Mr. Hathiramani is the Chairman of Pesons Group of Companies. He is represented by an alternate Director, Mr. Ravi Hathiramani, who is a partner of Pesons Group of Companies, Chairman of Aramex (Pvt) Ltd., and serves as a Director, Lifestyle Fitness Lanka (Pvt.) Ltd.

#### Mr. S. K. MALCOLM NANDASENA - Director

Mr. Nandasena is a former Commissioner of Inland Revenue. He holds a B.A. Honors degree from the University of Peradeniya.

#### Ms. HARDA AMARASEKERA - Director

Ms. Amarasekera is an Attorney-at-Law, holds a Masters Degree in International and Comparative Law (LLM Brussels), Masters Degree in Accountancy and Finance (M.A.F. Brussels - cum Laude) and serves as a Director, Bensons Ltd, Managing Director COMCORP Private Ltd., Alternate Director, AT & T Global Information Solutions (Lanka) Ltd - NCR., and is a former member of the Senior Management of Bank of Tokyo, Luxemburg from 1991 - 1995 (Now Tokyo Mitsubishi Bank, Luxemburg).

#### Mr. A. G. WEERASINGHE - Director

Mr. Weerasinghe is a Senior Banker. He Holds a B.A. Degree (Econ). is an Associate member, Institute of Bankers, Sri Lanka and a Fellow, Institute of Bankers, Sri Lanka and serves as a Director, Suncity Property Developers (Pvt). Ltd.

## Mr. J. A. S. SUMITH ADHIHETTY - Director

Mr. Adhihetty is a veteran marketer. He is the Managing Director, L B Finance Ltd and serves as a Director, Rupee Finance Co Ltd and Leasing Association of Sri Lanka.

#### Mr. RAVINDRA HEWAVITHARANA - Director

Mr. Hewavitharana is the Director General, Samurdhi Authority of Sri Lanka. He holds a B.Com Special from the University of Kelaniya.

## Mr. R. NADARAJAH - Managing Director / General Manager / CEO

Mr. Nadarajah was appointed as the General Manager / CEO in October 2001 and re-designated as Managing Director / General Manager / CEO in October, 2003. He was conferred with a life time award by the Chartered Institute of Bankers, London, Sri Lanka Branch. A senior Banker for the past 37 years, he has served in the Bank of Ceylon in the capacity of Deputy General Manager- Finance, Planning, Treasury and Investment. He is a past President of the Association of Professional Bankers Sri Lanka. He was the first President of the Primary Dealers' Association of Sri Lanka.

#### Mr. J. C. P. JAYASINGHE - Director

Mr. Jayasinghe resigned from the Board in May 2005.

#### Mrs. G. N. MANO ALLES - Director

Mrs. Alles resigned from the Board in July 2005.

#### Mr. VERNON COORAY

Ceased to be a Director with effect from 26th May 2005.

#### Mr. NADESAN PUSHPARAJA - Director

Ceased to be a Director with effect from 26th May 2005.

#### Mr. W G MITHRARATNE - Director

Mr. Mithraratne resigned from the Board in March 2005.

## Corporate Management



## Mr. R Nadarajah

Managing Director/GM/CEO

## Mr. Bradley Emerson

Deputy CEO

## Mr. Claude Peiris

Deputy General Manager

## Mr. Lakshman Uduwara

Asst. General Manager - Retail Banking - 2

## Mr. Sunil de Silva

Asst. General Manager - Retail Banking - 1

## Ms. Amitha Samarasinghe

Head of Human Resources Development

## Ms. Helene Jayamaha

Head of Corporate Banking

## Mr. S Umakanthan

Asst. General Manager - Trade

## Mr. Trevor Mendis

Asst. General Manager - Leasing & Pawning



Mr. Sarath C Fernando Senior Manager



Ms. Nayantha Fernando Company Secretary



Mr. Jayantha Chandrapala Senior Manager - International



Mr. Ranjith Perera Senior Manager - Recoveries



Mr. Upali Ratnayake Senior Manager



Mr. Ranjith Dissanayake Senior Manager - Metro Branch



Mr. Felician Jayakody Senior Manager - Kollupitiya Branch



Mr. Noel Wijendran Senior Manager - Kotahena Branch









Mr. Dinesh Perera

Senior Manager - Kandy Branch

Mr. Tissa Rodrigo

Senior Manager - Panadura Branch

## Ms. Pradeepa Ranaweera

Senior Manager - Internal Audit

## Mr. K. Narendrakumar

Legal Advisor

## Since Promoted / Recruited

## Mr. Radley Stephen

Senior Manager - Public Relations & Business Development

## Mr. Naleen Edirisinghe

Senior Manager - Nugegoda Branch

## Mr. Harsha Kurukulasooriya

Senior Manager - Dehiwala Branch

## Mr. Kenneth Mendis

Senior Manager - Panchikawatte Branch

## Mr. Nimal Ratnayake

Senior Manager - Matara Branch

## Mr. Adrian Assauw

Senior Manager - Consumer Banking

## Ms. Yogadinusha Yogagopalakrishnan

Chief Accountant

## Mr. S. Anandarajah

Senior Manager - Bambalapitiya Branch

## Strategies & Objectives 2005



Celebrating 10 years.



Street promotion in progress celebrating the 10th Anniversary.

#### **Business Development**

PABC Bank focused on increasing its business volumes through the use of below-the-line tools to communicate with targeted market segments, whilst also concentrating on the sustainability aspect in relation to the community.

This more pragmatic approach in relation to most of the Bank's Business Development Activities followed the high degree of success of the corporate restructuring programme that achieved a remarkable turnaround in the previous year.

A flagship corporate campaign was launched to cultivate the high quality image of the newly launched brand "PABC Bank" on the theme "Drive and Determination Towards Excellence", coinciding with the 10th Anniversary of the Bank.

This campaign was supported with 10 special offers that included the launch of 3 new products:

"Sammana" - Senior Citizens Account, "Dasalakshapathi" - The Millionaire Option, and Ran Nidiya - Gold Investment scheme.

The Bank expects research to play a pivotal role in identifying customer needs, as well as new markets for future development. Meanwhile, the Bank intends to capitalise on the use of information technology for faster communication and delivery.

## **Corporate Banking**

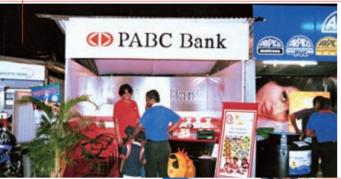
The Corporate Banking Division caters mainly to the banking needs of large and medium sized corporate customers with the potential to develop into major players. Corporate Banking continued to make a significant contribution to the Bank's profitability and accounted for 40% of the Bank's gross loans and advances portfolio.

During the year 2005 the Corporate Banking Division recorded an increase of 26% of its loans and advances by focusing on:

- · Increasing levels of utilisation of approved limits to the existing customer base whose past track record is known to the Bank.
- · Expansion of the corporate customer base through very selective canvassing.

Expansion of the corporate portfolio through the granting of new credit was undertaken with greater emphasis on the viability of borrowers, acceptability of security, and sound management qualities.

The non-performing loans were reduced significantly during the year, despite the increase in the Corporate Loans and Advances. This was a sound reflection on credit appraisal procedures and the strengthened post-sanction monitoring mechanisms of the Bank.



Winner of the money run receiving her award from the Chairman



PABC promotion at the Thomian fair.



Street promotion in progress in Ratnapura.

## **Retail Banking**

The Bank adopted a highly target oriented strategy with respect of its branch network, with strong emphasis on improving retail businesses.

The Branches have been divided into two regions supervised and supported by two Assistant General Managers, with the objective of being highly productive business units. Every member of the staff has been assigned a role to play, towards increasing customer bases for products such as Credit Cards, ATM cards, deposit products and SMS activations.

The progress of each branch is reviewed at monthly meetings by the Senior Management in consultation with the Branch Managers. The best performers within the branches are selected on four perspectives on the balanced score card method and given recognition of their achievements.

The Bank set up a Customer Service Centre at Wennappuwa in August 2005, a successful effort reflected by the deposit volume of Rs. 47.5 million at the end of the year. The Bank plans to convert the centre into a fully fledged Branch in the near future.

For increased customer convenience, our Rajagiriya and Nugegoda Branches were moved to new locations, which offer better ambience and ease of access.

In a market where more banks are competing to secure consumer banking business, PABC's products have increased their customer base significantly. The Bank successfully enhanced its Credit Card base which stood at Rs. 109.0 million at the end of the year.

A short term (06 months) deposit product named "Dashalakshapathi" was introduced with small ticket values (Rs.1000/-) which qualify for a lottery draw with a prize of Rs. 1.0 million.

PABC is currently planning to offer wider reach to its customers by entering into a partnership with another bank to share access through their ATM network as well.

## **Foreign Exchange Services**

The Foreign Exchange Services Department recorded another good performance in 2005, following a similar feat the previous year. With the increase in sales turnover net income increased by 22% in 2005.

This increase in net income before tax was the result of a re-focusing of the department's sales strategy which brought an increase in FX spread income and commission income. In 2005 the department adopted a strategy of concentrating on the corporate travel segment for its business, after having previously focused on the retail travel segment.

## **Credit Card Performance**

The performance of the PABC Credit Card Department was quite creditable in 2005, the first full year of operation for this department. The total number of cards issued increased by 53% whilst the total credit card asset grew by 54%. The main reasons for these increases were the strength of the PABC branch network and vigorous in-house credit card sales promotions.

#### **Trade Finance**

The Bank maintained steady progress in trade activities and made its presence felt. Most internationally recognised foreign banks have recognised PABC to commence relationships, and several have extended their co-operation by also providing credit lines.

Although most trade activities came to a standstill during the latter part of the year, we were successful in maintaining expected levels, and generated a fee based income of Rs. 72 million during the year.

The turnover of import bills and letters of credit handled by the Domestic Banking Unit increased to Rs. 12.35 billion compared to Rs. 11.59 billion in 2004, an increase of 6.57%. Export bills turnover was Rs. 2.1 billion during the year.

## **Foreign Currency Banking Unit**

The Foreign Currency Banking Unit was able to maintain the expected profit level during the year.

The FCBU's steady progress during the year was achieved by providing a professional, personalised service to customers. The FCBU mainly focused on trade related activities and facilities, issuing of foreign remittances / drafts, foreign currency deposits, and advances.

The FCBU maintains a diversified portfolio which includes a clientele of importers, exporters, manufacturers and entrepreneurs. Encouraged by the achievements of 2005, the FCBU expects to meet an ambitious target during the year 2006.

#### **Recovery Efforts**

The Recovery Department was strengthened to expedite recovery action through negotiations, litigations and parate. Evaluation, monitoring and follow-up procedures were improved in order to minimise the migration of credit facilities to the non-performing segment. This in turn reduced the build-up of non-performing facilities and the related requirement to provide for credit losses.

During the year under review the NPA (net of interest) dropped from Rs. 889.51 million to Rs. 766.78 million. This resulted in reducing the Bank's non-performing ratio (net of interest) from 13.70% to 10.73%.

#### **Treasury**

2005 was a good year for Treasury operations at PABC when compared with the previous period. The Treasury is mainly responsible for managing the Bank's liquidity, statutory reserve requirement and interest rates.

The Statutory Reserve Requirement increased by 31.64% due to rapid growth in our deposit base. After the Boxing Day Tsunami disaster the USD/LKR exchange rate appreciated to Rs. 98.50 in January 2005 from Rs. 104.55 as at December 2004 which closed at Rs. 102.10 in December 2005. During that period the Treasury was able to mitigate the risk and enhance profitability while providing a competitive service to our valuable customers.

During the year the country's economy faced severe inflationary pressure due to the rise in prices of crude oil and other vital commodities in the international markets, and political uncertainty as a result of the presidential election. The rate of inflation at end December was 11.60%, compared with 8.80% in January, an increase of 2.80%. Due to this situation, the Central Bank tightened its monetary policy and increased the policy rate by 125 basis points during the year.

Global interest rates were also on an upward trend, with the US Federal Reserve increasing its FED rate by 200 basis points. In addition, EUR, AUD, and CAD hiked their policy rates while the Bank of England reduced its policy rate by 25 basis points.

Local inflation pressure and interest rates were not conducive for growth in the gilt-edged-securities market. During this period the demand for medium and long term securities was kept low with market participants expecting further policy rate hikes and also expecting the yield to rise further.

However the Bank's investment portfolio in government securities grew by 30.78% to Rs. 1,865.81 million.

## Leasing

The Leasing Division was re-designed to focus more on the retail segment, with the Bank having identified its potential in enhancing the bottom line. As a result, the Bank has seen a very healthy growth of almost 40% during 2005, which demonstrates the effectiveness of the distribution channels. Factors which contributed to the growth on leasing included competitive pricing, flexibility, and efficient service using the branch network.

## **Pawning**

The Bank's pawning activities were revitalised by branding it as "Ranshakthi" during 2005, in order to harness market potential. This was yet another strategy to enhance revenue from the retail sector where margins are comparatively higher.

The new branding and market penetration, giving the benefit of rising gold prices to the customer by increasing the quantum of advance per sovereign, saw the Bank recording a remarkable growth of 90% during the year 2005.

## Information Technology

It was a year of innovation for PABC Bank, where a gamut of groundbreaking new features and services, were launched which maximised the Bank's IT infrastructure and resources and increased value addition to customers.

This period also saw the bank being recognised for its dedication to quality and customer service by winning bronze at the National Best Quality Software Award - 2005 (NBQSA-2005) in the "Financial Applications" category for its Multi Lingual/Multi Currency SMS banking service.

The PABC SMS banking application is the only SMS banking application which supports Sinhala and Tamil language processing, as well as being the first SMS banking application to offer a mobile bill top-up facility in collaboration with Mobitel. This SMS banking application, developed completely in-house by the PABC Information Technology Department, also had the distinction of being nominated for the Asia Pacific ICT Awards 2006, becoming the first locally developed SMS banking application from Sri Lanka to be bestowed this honour.

PABC has signed up with Dialog Telekom and Mobitel in offering this service and has already prepared the blueprints to roll out revolutionary new features in the near future to enhance the banking experience of SMS Banking customers.

PABC has continued to make substantial investments in upgrading IT services offered by the Bank, and to improve convenient delivery of products and services.

The Bank also aggressively pursued cost-efficiency and productivity of its IT resources and implemented an intranet, developed completely in-house, covering all locations of the Bank, which has already brought about substantial improvements in workflow and

operational cost reduction. The Bank upgraded its
Disaster Recovery Site at Rajagiriya in order to ensure
uninterrupted service to its customers.

With innovation being a key benchmark for any product or service launched by PABC, the Bank's vision for 2006 includes an upgrade to the core banking application with 24 hour online features, adding more innovative services to SMS/Internet banking, enhancing the ATM network of the Bank with Cirrus/MasterCard connectivity and improving the internal infrastructure of IT to maximise the cost benefit to the Bank.

## 90 60 30 0 -30 -60 -90

2003

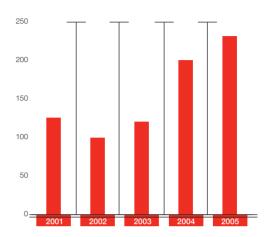
2004

Net Profit for the Year

2001 2002

## **Net Profit for the Year**

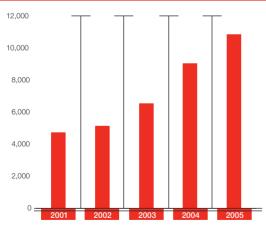
The profit before Income Tax Rs. 152.23 million and Net Profit is Rs. 108.33 million. This marks a growth of 177.46% and 163.11% respectively.



Other Income (Rs. millions)

## **Other Income**

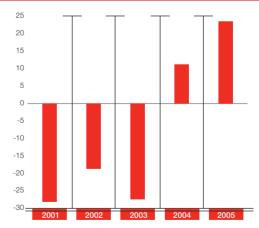
The Fee Based and Foreign Exchange Income recorded for the year 2005 was Rs. 231.63 million., compared to year 2004 of Rs. 200.62 million., revealed the upward trend of a 15.46% growth.



Total Assets

## **Total Assets**

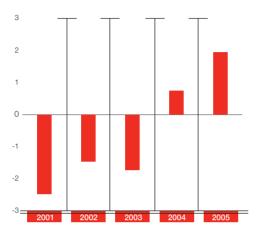
Total Assets of the Bank stood at Rs. 10,851.34 million. as at 31/12/2005 reflecting a growth of 19.93% over the 2004.



Return on Shareholders' Funds

## **Return on Shareholders' Funds**

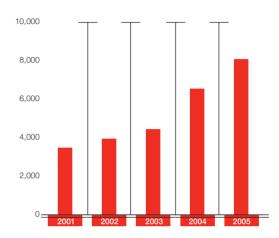
The ratio was 23.53% in the year 2005 compared to 11.22% in year 2004.



Earnings Per Share

## **EPS**

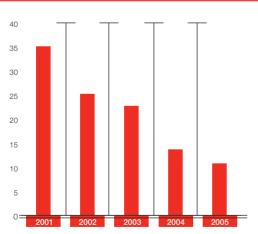
Earnings Per Share of PABC for the year 2005 was Rs.1.95 posting a growth of 163.51% due to the outstanding performance during the year.



## Deposits

## **Deposits of the Bank**

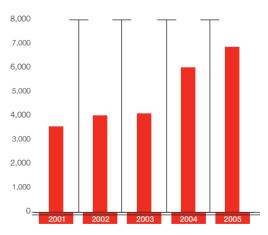
A deposit growth of 23.54% in year 2005 compared to previous year. Deposit base as at Dec 2005 was Rs. 8,100.72 million and 2004 was Rs. 6,557.19 million.



Non-Performing Advances Ratio

## **Non-Performing Advances Ratio**

Non-Performing Advances Ratio of the Bank was reduced from 13.70% in year 2004 to 10.73% in year 2005. This was achieved through intensive recovery drive.



Net Advances (Rs. millions)

## Advances of the Bank (Net)

Net Advances recorded a growth of 14.29% from Rs. 6,013.10 million in year 2004 to Rs. 6,872.61 million in year 2005.

## Our Sustaining Efforts Towards the Society



Customer get-together at the Nugegoda Branch

As a bank, we believe we also have a responsibility to be of service to the people of Sri Lanka and as such we have to play our part in helping the development of an empowered nation. Being a small sized bank in comparison to the other major commercial banks in the industry, we have faced many challenges since inception and thus, have had to look inwards at ourselves to ensure our sustainability. In that time, our biggest responsibility was maintaining the integrity and competitiveness of the Bank and to ensure that our team were with us on a long and difficult journey. This we are proud to say has been achieved. Our Team has been one of our greatest strengths and with their commitment towards the betterment of the Bank have ensured that another stakeholder segment, our customers have placed confidence in our abilities to continue being 'their own Bank'. Thus, while being honoured that both these segments have believed in us unequivocally to ensure our continuance, we are confident that we have now overcome the challenges that faced us in years past. We are now ready to embark on fulfiling our mission statement.

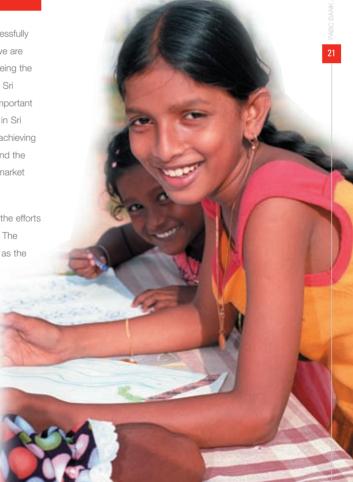
Having overcome those challenges and successfully turning around and repositioning ourselves, we are now moving towards attaining our vision of being the most customer preferred commercial bank in Sri Lanka. We are also ready to become an all important cog in the wheel of sustainable development in Sri Lanka, contributing in our own way towards achieving a sustainable future for all our stakeholders and the country in total, mainly the retail and middle market segments.

What you will read in the next few pages are the efforts we have employed towards this contribution. The initiatives may be small in some contexts but as the

axiom goes, 'Little drops of water make the mighty ocean' and these in their own way have contributed towards the bigger picture of sustainability. We aim to grow the initiatives we have in place and to introduce and employ more in the next few years to ensure that our goals and actions in sustainability will be considered significant.

## **CUSTOMER RELATIONS**

The loyalty displayed by our customers throughout our years in operation can only be termed outstanding. Given that the Bank has been through rough patches in the past, our customers have not veered in their faith in the Bank but have been a partner in our efforts towards beating the challenges that arose. Given the change management and restructuring strategies we employed, we are now happy to mention that we are headed on a great track towards a bright future.





In appreciation of our customers and in a bid to further augment the strong relationship we have with them, in the last year, the Bank embarked on some programmes that will assist various segments of our customers in developing themselves and ensuring a sustainable environment for them to grow. As a routine effort, we now invite experts and specialists in various fields to address customers at breakfast meetings. The speakers have included:

- Bennet Patternott, (Group General Manager, HR Carsons Management Services) on 'Learning as a Strategy for your success'
- Dhammika Kalapuge (Chartered Marketer) on "Easy Things First"
- Dr. Travis Perera (Snr. Consultant in HRD, Postgraduate Institute of Management) on 'Entrepreneurship'
- Ajith Colonne (Former Chairman of the NAITA, visiting lecturer on the MBA programmes at the Universities) on 'Norms in the 21st century'

 Kingsley Bernard (Management Consultant-SLECIC) on 'Team Building'

## **EMPLOYEE RELATIONS**

Our Team has remained the backbone of our existence. It is they who have provided the lifeblood for the Bank to continue its operations, to meet constantly

emerging challenges, influence a healthy turnaround and now work towards bigger and better goals. The Bank has in turn, worked on creating an environment of opportunity, rewards and achievement, where teamwork and unity lie paramount in achieving the Bank's Vision and Mission, while allowing individuals to grow, develop and reach beyond their capacities, abilities and skills. The Balanced Scorecard implemented in 2004, continuous and apt training, development with developmental goals in mind and the 'open door' policy in management which encourages a feedback of ideas and new thinking, enables us to achieve these two pronged goals.

As the Bank grows, so does our Team, both in a personal and professional sense and the Bank will continue to maintain and enhance that environment of achievement and competitiveness to ensure that together, we can make a journey that will take us to greater heights.

Many organisations face the challenge of developing greater confidence, initiative, solutions-finding, and





problem-solving capabilities among their people.

Organisations need staff at all levels to be more selfsufficient, resourceful, creative and autonomous. This
behaviour enables staff to operate at higher strategic
levels, which makes them more productive and
competitive. People's efforts produce bigger results.

It's what all organisations strive to achieve.

#### Recruitment and Selection

Every Business must device a means to make and measure the profit from an investment as profit reflects the very nature of Business. Since the profitability of a company is directly linked to the Performance of Employees it is imperative that an organisation makes the correct recruitment decisions. With this in mind a demanding and meticulous recruitment and selection process has been set in place with an aim of recruiting the best in the market.

The prospective candidates are subjected to a selection process consisting of aptitude & psychometric tests/ interviews in several stages. In order to maintain uniformity and fair play, the Bank has

introduced interview panels for each grade and stage of recruitment. For the year 2005 we were successful in making recruitments consisting of Corporate Management members, Managers, Executives, Clerical and allied grades, increasing the cadre to 394.

#### Training & Development

Training & Development in any sense should lead to organisational performance improvement. To facilitate this process the Bank's performance needs, gaps and priorities were first identified and a training calendar for the year was formulated in accordance with these factors. Significant progress was made in this area with an emphasis on job knowledge and customer service skills. In recognition of the importance of staff development for continued growth, a residential training programme over a weekend was conducted. In addition several employees were sent overseas to enhance their technical expertise in IT.

In addition 24 in house training programmes were conducted throughout the year for over 234

participants and 101 participants were sent for outdoor training sessions.

## Staff Well-being, Motivation and Satisfaction

On reaching a significant milestone by completing 10 years of service in the banking industry, we acknowledged the importance of the human factor in our success, by rewarding 12 employees who completed 10 years of service by presenting them with Gold Medals in recognition of their long years of service.

The talent and capabilities of our staff were well demonstrated by becoming the winners in The Banking Quiz conducted by the Association of Chartered Bankers of Sri Lanka, one of the most popular events amongst the bankers of Sri Lanka with over 30 teams participating. The winning team were awarded cash rewards. Another team who developed the software which won the bronze award at the National Best Quality Software Awards 2005 was appreciated by the presentation of a gold medal each.

Taking into account that our employees are our key asset, a number of HR initiatives were introduced with a view to motivating the staff. The promotional procedure was amended giving due weightage to the number of years in service and experience in the Grade, in addition to professional qualifications.

We were able to promote 43 employees this year in line with these amendments.

Recognising the high performance of our employees, merit increments were given for staff members up to the grade of Executive Level 2, who scored above 71 marks at the year end performance evaluation.

In keeping with the PABC tradition, the Annual Sports Fiesta, Dinner Dance and Children's Christmas party were conducted by the PABC Sports Club and was an unparalleled success.

## Human Resources Development Department

Since Corporate Governance emphasises the need to balance the achievement of corporate objectives against the need for a sound framework of controls, the Bank introduced several new policies and procedures. These policies were established to inculcate a culture of accountability, compliance and transparency in the organisation.

## Employee Orientation/ Induction programmes

Induction training is more than skills training. It is one of the most important steps in the absorption of a new recruit to an organisation. It is these first impressions that decide the successful integration of the new recruits to the organisation. Good induction training ensures that new recruits are retained, and then settled in quickly and happily to a productive role. To facilitate and ensure successful settling in by the new recruits, they are subjected to in-depth Induction programmes, where they are given an insight into the culture, norms and structure of the Bank along with a brief introduction to the departments and their functions.

#### Recruitment of Management Trainees

With a view to ensuring an effective succession plan for the Bank, 18 management trainees were recruited after a vigorous and intensive selection process. They will be subjected to an effective on the job training consisting of rotations between branches and Head



Office departments. This training will enable them to take up strategic positions in the organisation in the future.

We offer young graduate students the opportunity of gaining valuable exposure to the corporate world through our internship scheme.

This scheme designed to facilitate the practical development addresses the need to make graduates more employable by giving them a basic set of knowledge and skills required to thrive in a corporate culture. The interns are remunerated a nominal amount during their internship.

#### Salary Review Committee

The Bank also continued its efforts in bringing remuneration more in line with the prevalent norms of the industry, with a salary revision for the employees up to the grade of Manager. This was implemented upon the recommendation of the Board subcommittee in order to retain quality staff and to attract competent employees from the market.

## Disciplinary Procedure

A Disciplinary procedure was introduced in order to standardise and give equitable solutions to all concerned. This new procedure will help maintain the transparency of the organisation and facilitate compliance by the employees with the bank's code of conduct and laid down policies and procedures.

#### Transfer procedure

As rotation of staff is mandatory for ensuring security of banking operations, development of skills to meet exigencies of service and for other administrative reasons, an internal transfer procedure was implemented.

## Information Technology Structure

Considering the importance of IT in competencies, technological advancements in the field, and to make optimum use of these features to develop low cost solutions, the IT Department was restructured with relevant job responsibilities, promotional guidelines and salary structure. From the control point of view, clear

responsibilities for development, operations and system security were demarcated.

## **COMMUNITY RELATIONS**

The support and encouragement we have received from the community in the challenging times we faced in the past have been immeasurable. We believe that the strong relationships we have forged with the communities that we operate in have helped us in our turnaround efforts and in the good performances we have displayed this year. We are extremely appreciative of this confidence and encouragement without which, 'rising like the phoenix' would not have been possible. As soon as we were able, we began giving back to the community in a sincere gesture of thanks and in the hope that our commitment to the betterment of the community will uplift and develop the people around us.

## Developing our youth

Youth in our country are enthusiastic and dynamic but most often are not given direction, the proper guidance or the opportunities to give of their best towards developing themselves, their community and subsequently the nation. PABC Bank identified some projects during the course of the year that would give leadership and the impetus necessary to point young people towards a holistic development. Some of the projects we have been involved in are given below:

- Partnered the University of Sri Jayawardenepura in its publication, "Practical Guidelines of the Department of Finance' for the undergraduates of the University
- Partnered the Jaycees International on a programme on 'Personal Development'

- Co-partnered a programme to mark World
   Children's Day at the BMICH in Colombo with the
   Ministry of Information, providing educational
   information and entertainment to children from all
   parts of the country
- Several underprivileged schools in rural difficult areas with no access and no funds to enhance IT skills, were gifted with 57 well maintained computers in our contribution towards the national goal of taking IT to the villages.
- Students obtaining the highest aggregates at the GCE A/level examination in the districts of Colombo, Gampaha, Kurunegala, Kandy, Matara and Ratnapura were awarded cash gifts towards expenses for the initial part of university education
- Employees and Bank equally contributed to the CBSL Fund to assist Tsunami hit brethren.
- Partnered the Interact Clubs of Bishop's College and Royal College in a two fold project of skills development. A day out was organised for 200 Tsunami children thereby giving these unfortunate children a little light in their lives. The programme

- also served to hone the leadership and organisational skills as well as to nurture the sense of caring for others in the young people organising the event.
- Sponsor of the Inter-school Scrabble Competition
- De Mazenod College Kandana organised a car
  wash campaign to assist tsunami victims. The
  Bank gladly assisted this worthy project as these
  students were given an opportunity to develop
  their organisational skills while bringing out the
  very important facet of social responsibility in
  these young people.
- With sports having been a proven skill in building team spirit and teamworking, to give impetus to sport and these facets of youth development, the Bank sponsored a soft ball six-a-side tournament in Panadura

## Gender Equality

With women playing a vital role in the complete development of family and community, we have also seen the emergence of entrepreneurial skills among



women, who have taken on the mantle of supporting their families or becoming breadwinners themselves. To mark International Women's Day, the Bank cosponsored workshops on cookery and hair dressing, a viable avenue of self employment that can be nurtured and developed for women to attain sustainable empowerment.

## Relationship Building

now taken that message into the community and been active in relationship building programmes that will create further unity among various segments of society.

- To forge stronger ties between the police and the residents, PABC Bank sponsored a public awareness programme in Kotahena.
- Sponsored a 'Paduru Party' organised by the
  - Sinhala Velanda Peramuna Annual



## Caring & Sharing

Within a caring and sharing atmosphere which we try to inculcate among our Team, we believe that a sustainable environment can be created. By uplifting some of the most destitute and unfortunate segments of society, we will build bridges for them to cross confidently in their endeavours to lead a better life. The Bank was involved in:

- Partnering the Sahanodaya Foundation in assisting 602 tsunami affected children, providing scholarships and gift packs comprising school requirements. The Bank contributed 550 school bags and opened 602 Lahiru accounts at the PARC branch in Dehiwala
- The team members of the branches are magnanimous in their philosophy of caring and sharing and have continuously worked within the communities, especially the elders, giving alms and sharing meals to mark the anniversaries of the branches.
- On the health platform, the Bank co-sponsored a cancer awareness programme on World Cancer Day in Kandy.

## Importance of culture and religion

While development brings with it opportunities and innovation, PABC Bank has not forgotten Sri Lanka's history, religious roots, culture and traditions that stand tall and strong, evolving almost from the beginning of civilisation. We believe that being a Bank operating in a country with such a proud history, we have a due diligence and responsibility to keep these historical foundations alive and remembered. We have:





- co-sponsored the Gampaha Bak Maha Ulela
  Perahera
- offered a mid-day meal to 5,000 devotees on Vesak day at the Kirivehera in Kataragama. A contribution of Rs 150,000 was also made towards the Ruhunu Maahgampaththtuwa Kataragama Kirivehera Temple.
- co-sponsored the Natya Kala Mandir's programme presented by the Fine Arts students of that school.
- co-sponsored the Colombo KAMBYAN Cultural Programme.

## **ENVIRONMENT**

Being an organisation in the financial services industry, we are not mandated for environment certification for our operations though we are extremely conscious of the absolute importance of environmental sustainability and banking ethics.

## Garbage disposal

PABC Bank constantly reminds its team of their civic responsibilities and tries to bring in a sense of environmental responsibility where garbage disposal must be effected to the proper norms. We believe also in setting examples for others to follow. And as an initial step, whenever the Bank conducts highway promotions, all garbage resulting from this exercise is collected and disposed of or recycled by the Bank, while the promotional area too is cleaned up.

## Conserving Energy

We are also conscious of the energy problems that the country is faced with, especially with regard to electricity which cost is extremely high for an emerging economy. One of the initiatives in place is to remind all employees of our Bank to switch off electric bulbs, computers and appliances before they leave the office. We have also programmed one of our elevators to stop operations after 6 p.m. each evening to save on energy consumption.



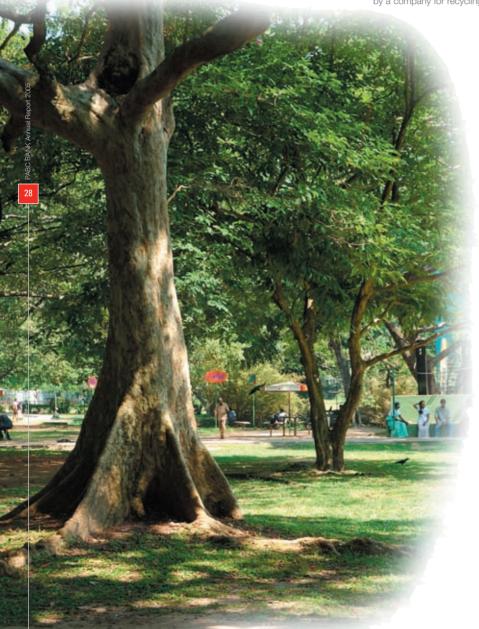
## Going Green on Paper

We have initiated a concerted drive towards a paperless environment in the entirety of our operations. We have centralised many of our processes eliminating

duplication. All employees have their own email and internal memos are done electronically via email or intranet. This year we also strategically implemented a paper recycling effort within the office where all waste paper is shredded, collated in boxes and is collected by a company for recycling purposes.



The industrial sector needs to be more aware of the importance of waste management and environmental conformity. In the coming years, PABC Bank will be more supportive of organisations that have an environmental policy and embark on environmentally friendly projects or initiatives, which will in effect contribute towards environmental sustainability. Since our operations do not allow us to play as direct a role as we would like in the conservation of the environment, by assisting those who are implementing and are conscious of the cohabitation required for the sustenance of human life on earth, we think we can make a further contribution towards our environmental conservation goals.



## Responsibility Towards Good Corporate Governance

The Board of Directors and Management of PABC
Bank are completely committed to internationally
accepted principles of Good Corporate Governance,
with the intention of adhering very strictly to corporate
values such as Transparency, Integrity, Disclosure, and
Accountability.

We at PABC believe that it is only through the application of such corporate values that we can fully execute our responsibilities to all our stakeholders, who include shareholders, management, staff, customers, partners, suppliers, and society as a whole.

As a bank that is committed to the steady expansion of products, services, and branches, we believe that good corporate governance is an essential element in striking the correct balance between the Company's financial growth, operational growth, and the needs of shareholders and stakeholders. It is these principles that govern the day to day direction, control and administration of important functions of the bank.

Corporate governance also provides the structure through which the objectives of the Company are set. It is also the means through which those objectives are attained, and the manner in which the performance of departments and individual members of the staff are monitored. Good corporate governance provides incentives for the Board and management to pursue

objectives that are in the interests of the Company, and encourages the use of resources in the most efficient manner.

The members of the staff of PABC have been made fully aware of the Company's policies on corporate governance, including those in the branch network.

Their commitment to good corporate governance practices is closely monitored by three sub committees of the Board.

#### The Board of Directors of PABC Bank

The Company's Board is comprised of ten Directors, all of whom are independent and Non-Executive Directors except for the Managing Director/GM/CEO.

Mr. W.M. Abeyratne Bandara - Chairman

Mr. K.D. Dhammika Perera - Deputy Chairman

Mr. R. Nadarajah - Managing Director /GM/ CEO

Mr. M.S.M.M. Marikkar - Director

Mr. A.W. Hathiramani - Director

Mr. S.K.M. Nandasena - Director

Mrs. H.V. Amarasekera - Director

Mr. A.G. Weerasinghe - Director

Mr. J.A.S.S. Adhihetty - Director

Mr. R. Hewavitharana - Director

Mr. Ravi Hathiramani - Alternate Director for

Mr. A.W. Hathiramani

#### **Expert Advice for the Board**

The Board obtains the advice of three Sub

Committees, each of which monitors an area under its
control covering the areas of Audit, Credit, and Salary
Review. Each of these sub-committees is comprised of
three members, and is chaired by a Non-Executive
Director, and its recommendations are conveyed to the
Board of Directors for necessary action. Meetings of
each sub committee are attended by the Managing
Director / General Manager / Chief Executive Officer,
Deputy CEO & relevant members of staff.

The Board is also advised by members of the Corporate Management, and the Board from time to time obtains the expert advice of independent professionals on specific matters as deemed necessary.

## **Division of Roles and Responsibilities**

The posts of Chairman and Managing

Director/GM/CEO are occupied by separate
individuals, in keeping with accepted principles of
corporate governance.

#### The Chairman

The Chairman conducts meetings of the Board, and ensures that all Directors contribute towards the objectives of the Company and presides over any meetings of the share holders.

# The Managing Director /General Manager/ Chief Executive Officer

The Managing Director /GM/ Chief Executive Officer is responsible for the day-to-day activities of the Company, and the implementation of long term strategies and policies of the Board.

He brings to the attention of the Board all relevant issues facing the Company, and advises the Board on business opportunities and strategies which have been evaluated and recommended by the Management Team. He also provides the Board with complete and up-to-date information on any matter as instructed by the Board.

## **Company Secretary**

The Board is assisted by the Company Secretary, who advises on proper procedures, rules and guidelines with regard to Board matters.

## **Expertise of the Board**

The knowledge and expertise of the Board of Directors is maintained at current levels in the banking industry, through the services of internal and external experts when the need arises. None of the members of the Board of Directors is an employee of the Company, except for the Managing Director /GM/ CEO.

## **Audit Sub Committee**

Mr. A.G. Weerasinghe (Chairman)

Mr. S.K.M. Nandasena

Mrs. H.V. Amarasekera

The Audit Sub Committee comprises of three non Executive Directors of the Bank. The Sub Committee approves the Company's audit plans in advance. It then provides a forum for discussion of issues and recommendations that are highlighted in the audit reports and the management letter from external auditors, and formulates remedial measures whenever necessary.

Among its many functions, the Audit Sub Committee reviews the bank's systems of internal control, and its compliance with statutory requirements.

## **Credit Sub Committee**

Mr. W.M. Abeyratne Bandara (Chairman)
Mr. K.D. Dhammika Perera
Mr. J.A.S.S. Adhihetty

The Credit Sub Committee is responsible for the reviewing of the bank's Credit Policy on a regular basis with objective of maintaining a healthy Credit Portfolio in the bank. In addition, the Sub Committee also reviews credit approvals which are made under delegated authority. Credit limits that exceed the

General Manager's authority are approved or recommended for approval by the Board, as appropriate.

The progress of Credit Recoveries is also reviewed at meetings of the Sub Committee, which are held fortnightly. The special attention of the Sub Committee was given during this financial year towards the restructuring of the Credit Administration of the bank and the monitoring of Bank Advances.

## **Salary Review Committee**

Mr. A.G. Weerasinghe (Chairman)
Mr. S.K.M. Nandasena

Mrs. H.V. Amarasekera

The Salary Review Committee is in charge of the bank's continuing efforts to bring the remuneration of members of the management and staff in line with prevailing norms in the industry, with the intention of retaining staff of high quality, and attracting more individuals of proven talent, experience and expertise in the industry.

The Committee, together with senior members of the management team, made a thorough analysis of market rates and revised the salaries of employees up to the grade of Manager, during the year under review.

The Committee paid special attention to the IT

Department, as the bank intends to take maximum advantage of technological advancements in the IT field to provide it with a competitive advantage by developing low cost solutions to enhance the bank's services. The IT Department was restructured with designated job descriptions and responsibilities, guidelines for promotions, and a revised salary structure. From a control point of view, clear responsibilities were demarcated for development, operations, and system security.

## The Management Team

The day to day running of the bank's operations is carried out under the supervision of the management team, which reports directly to the Managing Director/GM / CEO. They are responsible for the identification of issues, risks, and opportunities, and the formulation of recommendations to the Board through the MD/GM / CEO.

They are also responsible for the achievement of targets and goals, and the implementation of strategies and projects within stipulated budgets and time frames.

## Appointments to the Board

Casual appointments to the Board are done under

Article 100 of the Articles of Association as and when
necessary by the Board of Directors.

## Re-election of Members of the Board

Re-election of members of the Board are done as per Articles 93 and 94 of the Articles of Association.

#### Directors' Remuneration

Each director is paid a nominal fee for attendance at each Board meeting.

## **Relations and Opinions of Shareholders**

The Company values the opinions of its many shareholders, and strives to keep shareholders informed of the performance, activities and developments in the Company. The Annual General Meeting is an opportunity for shareholders to voice their opinions with regard to matters pertaining to the Company, and is also a forum for a mutual exchange of information between shareholders and the Board.

## Increasing Shareholder Value

Uppermost in the minds of the members of the Board is the objective of enhancing returns for shareholders, through the increase of profits of the Company. All activities and strategies of the Company are carried out in keeping with this objective.

## **Protecting Depositors**

The Company considers the protection of depositors to be a matter of the utmost importance. The Board and Senior Management are constantly vigilant for the

slightest possibility of inefficiency in the Company's operations, in order to ensure the complete elimination of wastage and mismanagement.

## Compliance

The bank makes a continuous effort to comply with all applicable laws, rules and regulations pertaining to the banking industry of Sri Lanka, and all accepted international banking practices. The bank works closely with all regulators, especially those of the Central Bank, in order to ensure integrity and accountability in all its day to day and long term strategic activities.

## **Auditors to the Company**

The bank continues to maintain a relationship with its auditors, M/s Ernst &Young, which is expected to safeguard the independence of the Auditors while at the same time providing an appropriate environment for its staff to conduct thorough audits of the bank's financial activities.

#### **Internal Controls**

PABC places a very high degree of importance in ensuring that its Internal Control Systems are in place to avoid and/or minimise operational risks as far as possible.

Regular Branch / Departmental Audits are carried out, which have been designed to provide assurance that

the bank's pre-determined operational guidelines, systems and procedures are being complied with. The audit findings are discussed in detail at meetings of the Board Audit Sub Committee. Special attention is paid to the adequacy of procedures and controls.

Regular meetings are held with operational staff to discuss operational issues in detail and take all possible preventive measures on risk areas highlighted at these meetings. These meetings are considered to be highly effective since they involve participation of a cross-section of staff.

The segregation of the business from the operations is ensured so that these two functions run independently.

In addition to the requirements under BASEL II to provide capital to cover operational risks, the bank considers the strengthening procedures and systems necessary at all times, as a measure to prevent operational losses.

## **Human Resources Development**

Since Corporate Governance emphasises the need to balance the achievement of corporate objectives against the need for a sound framework of controls, the bank introduced several new policies and procedures from time to time.

The bank introduced a Disciplinary Procedure and a Transfer Procedure in the year 2005 as guidelines for efficient handling of Human Resources.

The bank has also focused on continuous skills development to complement Corporate Governance and the need to balance the achievement of Corporate Objectives. A well-planned programme of Induction Training ensures that newcomers fit into the corporate environment rapidly, and settle in quickly to a productive role. This includes awareness programmes in elements of Banking, and an effective on the job training consisting of rotations between Branches and Head Office departments.

## Report of the Directors

Directors of Pan Asia Banking Corporation Ltd., have pleasure in presenting to the members their report together with the audited financial statements for the year ended 31st December 2005.

## Company's Activities

The principal activities of the Company are commercial banking and related financial services.

## **Profit and Appropriation**

The Bank's profits and appropriations were as follows:

The bank's profits and appropriations were as follows.				
	2005	2004		
	Rs. 000	Rs. 000		
Profit before taxation	152,229	54,866		
Taxation	(43,900)	(13,693)		
Profit after taxation	108,329	41,173		
Retained profit/(loss)				
brought forward	(186,060)	(226,233)		
Transfer to Reserve Fund	(6,500)	(1,000)		
Surplus on revaluation of property, plant & equipment				
at the time of disposal	1,131			
Unappropriated profit/(loss) to				
be carried forward	(83,100)	(186,060)		

## **Provision for Taxation**

Deferred taxation is provided on the liability method. However, there is no deferred tax liability in view of tax losses. The Tax Charge on the Bank's profits for the year 2005 was 30% on domestic operations and on profits from all on-shore transactions of the Foreign Currency Banking Unit. The tax charge on profit on offshore operations of FCBU was 20%.

## **Capital Expenditure**

Expenditure on Property, Plant & Equipment at cost amounted to Rs. 24,155,252 during 2005, details of which are given in Note 23 to the Accounts.

## Reserves

The Bank's Reserves as at December 31, 2005 stood at Rs. (15,745,631). This comprises a Statutory Reserve Fund of Rs.12,270,909, Revaluation reserve of Rs.55,083,561 and Revenue Reserve of Rs.(83,100,101). The movement in Reserve Fund and Revaluation Reserve are shown in Notes 29 & 30 to the Accounts respectively.

## **Share Capital**

The total issued and paid up share capital as at December 31st 2005 was Rs. 555,718,830 consisting of 55,571,883 ordinary shares, paid up value Rs. 10/-per share.

#### **Donations / Contributions**

During the year under review, the Board has made the following donations / contributions :-

	Total amount	Rs. 841,560
4.	Staff Sports Festival	Rs. 50,000
3.	World Childrens' Day	Rs. 100,000
2.	Ruhunu Kataragama Kirivehera	Rs. 150,000
1.	National Disaster (Tsunami)	Rs. 541,560

#### Shareholding

There were 1205 registered shareholders as at 31st December, 2005. The distribution of the shareholding is shown on page 72 of this report.

#### Top 20 Shareholders

The Top 20 Shareholders of the Bank is given on page 73 with their names and holding.

## **Directors**

Following were the directors of Pan Asia Banking Corporation Ltd., during the year ended 31st December 2005 and the following changes occurred in the Composition of the Board during the period under review. :-

,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
Mr. W M Abeyratne Bandara	-	Chairman
Mr. K D D Perera *	-	Deputy Chairman
Mr. A W Hathiramani**	-	Director
Mr. M S M M Marikkar	-	Director
Mr. J C P Jayasinghe	-	Director (Resigned w.e.f. 11.05.2005)
Mr. S K M Nandasena	-	Director
Ms. G N M Alles	-	Director (Resigned w.e.f. 25.07.2005)
Mr. N Pushparaja	-	Director (Ceased to be a Director w.e.f. 26.05.2005)
Mr. W G Mithraratne	-	Director (Resigned w. e. f. 23.03.2005)
Mr. N F V Cooray	-	Director (Ceased to be a Director w.e.f. 26.05.2005)
Ms. H V Amarasekera	-	Director (Appointed w.e.f. 15.06.2005)
Mr. A G Weerasinghe	-	Director (Appointed w.e.f. 15.06.2005)
Mr. J A S S Adhihetty	-	Director (Appointed w.e.f. 15.06.2005)
Mr. R Hewavitharana	-	Director (Appointed w.e.f. 15.06.2005)

 Mr. W D N H Perera was the Alternate Director to Mr. K D D Perera during the period 06.04.2005 to 25.07.2005

MD/GM/CEO/Director

Mr. R Nadarajah

\*\* Mr. R Hathiramani was the Alternate Director to Mr. A W Hathiramani.

#### Retirements

The Directors retiring by rotation in terms of Articles 93 and 94 of the Articles of Association are Mr.W M Abeyratne Bandara and Mr. A W Hathiramani.

Directors retiring under Article 100 are :-

Ms. H V Amarasekera Mr. A G Weerasinghe Mr. J A S S Adhihetty

Mr. R Hewavitharana

## **Directors' Interest in Shares**

Shareholding of Directors together with their spouses and dependent children as on 31st December 2005.

Mr. W M Abeyratne Bandara	2005 50,000	
Mr. K D D Perera	8,295,500	8,295,500
Mr. M S M M Marikkar	01	01
Mr. A W Hathiramani	01	01
Mr. S K M Nandasena	-	-
Ms. H V Amarasekera	-	-
Mr. A G Weerasinghe	2,000	-
Mr. J A S S Adhihetty	-	-
Mr. R Hewavitharana	-	-
Mr. R Hathiramani	-	-
Mr. R Nadarajah	10,000	10,000

## **Directors Interest in Contracts**

The Directors of the Bank have no direct or indirect interest in any contract or proposed contracts of the Bank, except those specified in Note 34 to the accounts, which have been disclosed and declared at the meeting of Directors.

#### **Audit Committee**

During the period under review the Audit Committee of non-executive Directors of the Board was as follows:

Mr. N F V Cooray	-	nairman of the ommittee
	(C	eased on
	26	3.05.2005)
Mr. S K M Nandasena	- M	ember
Mr. J C P Jayasinghe	- M	ember
	,	esigned w.e.f.
	11	.05.2005)
Mr. A G Weerasinghe	- Ch	nairman of the
	Co	ommittee
	(A	ppointed w.e.f.
	15	5.06.2005)
Ms. H V Amarasekra	- M	ember
	(A	ppointed w.e.f.
	15	5.06.2005)

All members of the Committee are non executive directors and their Report is contained on page 38 of this report.

## **Board Salary Review Committee**

The Board Salary Review Committee members were as follows:-

00 10110110 1		
Mr. J C P Jayasinghe	-	Chairman of the Committee (Resigned w.e.f. 11.05.2005)
Ms. G N M Alles	-	Member (Resigned w.e.f. 25.07.2005 )
Mr. S K M Nandasena	-	Member
Mr. A G Weerasinghe	-	Chairman of the Committee (Appointed w.e.f. 15.06.2005)
Ms. H V Amarasekra	-	Member (Appointed

w.e.f. 15.06.2005)

#### Credit Sub Committee

The members of the Credit Sub Committee are non executive Directors.

Mr. W M Abeyratne Bandara - Chairman of the Committee

Mr. K D D Perera - Member

Ms. G N M Alles - Member (Resigned w.e.f. 25.07.2005)

Mr. N Pushparaja - Member (Ceased to

be a member w.e.f. 26.05.2005)

Mr. J A S S Adhihetty - Member (Appointed

w.e.f. 31.08.2005)

## Post Balance Sheet Events

There have not been any material events of unusual nature that occurred subsequent to the date of the Balance Sheet up to the date of signing of accounts, that warrants adjustments or disclosure to the Financial Statements.

#### **Business Development**

To mark the 10th anniversary of the PABC, the Bank launched 3 unique products Dasalakshapthi, Ran Nidiya & Sammana.

## Dasalakshapathi

This product was launched with the idea of mobilising low cost deposits and broadening its customer data base. The unique feature of this product is that customers can establish a relationship with the Bank with a Minimum deposit of Rs.1000/-, earn interest and also participate in a draw offering a prize money of Rs.1 million.

#### Ran Nidiya

Launched with an intention of increasing PABCs "zero risk weighted asset" by Gold related lending and also enhancing the Bank's image amongst retail customers as a bank truly committed to helping the customers in

building their wealth. The product provides customers with an opportunity of investing for their future requirements of Gold at current prices. The scheme rotates on the basis of a loan that is repaid in equated monthly installments and offers customers the distinct advantage of capitalising on the increase in Gold prices through a facility of "buy back" at market price extended by the Bank.

#### Sammana

With an objective of acquiring a reasonable share of the rapidly growing senior citizens market, the senior citizen account "Sammana" was launched to citizens over the age of 50 years. The product also aims at acquiring long term funds and establishing a loyal reference group of customers to promote cross selling and other opportunities in the long run. The Unique Selling Proposition of this product is meeting the convenience of the aging population by offering to deliver their monthly interest right to their door step.

#### **Meetings of Directors**

The Directors of the Bank met twice a month for the regular Board Meetings in year 2005.

#### **Corporate Governance**

The main corporate governance practices of the Bank are given on pages 29 to 32 of this Report.

#### **Appointment of Auditors**

A resolution proposing the appointment of the Auditors of the Company will be proposed at the Annual General Meeting and authorising the Directors to determine their remuneration.

#### **Annual General Meeting**

The 11th Annual General Meeting of the Bank will be held at the Penthouse of Pan Asia Banking Corporation, 450, Galle Road, Colombo 03 on 27th April, 2006 at 10.00 a.m. The Notice of the 11th Annual General Meeting is on page 80 of this Report.

By order of the Board

#### N. Fernando

Company Secretary

### PAN ASIA BANKING CORPORATION LIMITED Colombo 3.

8th March, 2006

### Risk Management

The identification and interpreting of various types of risks inherent in banking is of paramount importance. The Bank formulates and implements suitable Risk Management measures against each of the identified risks. The prime objective of the Bank's risk management system is to safeguard the Bank's capital, and financial resources including its deposit portfolio, whilst being mindful of increasing profitability; and improving the Bank's market share, reputation, and developing human resources.

#### **Institutional Arrangements**

The Asset/Liability Committee (ALCO), which meets monthly, is chaired by the Chief Executive Officer and is attended by the Corporate Management Staff. The committee is responsible for balance sheet management from a risk-return perspective including management/review of interest rates, liquidity profile, from maturity reports, investments and monitoring of capital risks. The primary goal of the committee is to achieve a correlation between profitability, business growth and risk.

The Board Credit Sub Committee meets regularly and is chaired by the Chairman. Its members include three directors with the Managing Director/Chief Executive Officer, Deputy CEO and the Deputy General Manager. All large credit proposals are evaluated and if need be approved by the committee and thereafter monitored. In addition, the Board limits prior to tabling at the Board are further evaluated for structure and for compliance with the Bank's credit criteria.

#### Credit Risk

Credit risk arises from a borrower failing to repay the capital or interest of a funded facility, or both, within the agreed period of time. Though the credit risk

continues to be inherent in lending, the bank mitigates this risk by implementing the following measures:-

- Careful credit evaluation based on the examination of financials, viability of operations including an assessment of the financial needs vis-à-vis borrower's overall banking relationships.
- · Adequately securing advances.
- Adoption of a well defined Credit Policy that outlines the parameters for granting credit, including avoidance of excessive credit concentration, which may expose the bank to risk in the event of a downturn of a particular industry.
- Effective post sanction monitoring and the follow up to ensure the implementation of terms and conditions of approval of credit facilities.
- Delegation of authority to Branch Managers depending on their respective credit skills, banking experience and expertise.
- Skills development in credit evaluation/undertaking of good credit decision-making.
- Marking of approved credit limits/pricing by an independent centralised credit administration unit.
- Review of Credit Limits periodically.

Additionally, the Bank's software/Accounting procedures continue to be programmed strictly in accordance with the parameters set by the Central Bank of Sri Lanka on the suspension of interest including identifying/classification of non-performing loans

PABC ensure two independent units effectively manage these credit risks namely.

- A) Credit appraisal / review/ Central Credit input
- B) Credit Recovery and Supervision

Credit evaluation continues to be achieved through a layered process, taking into consideration the importance of delivery time with the delegation of credit authority to Branch Managers and Senior Credit Officers.

Following on, each credit evaluation is subject to an independent review at different levels of authority.

#### Liquidity Risk

The objective of liquidity management is to ensure the availability of sufficient cash flows to meet all of the Bank's financial commitments and to facilitate the expansion of the business. For this, the Bank holds a sufficient level of highly liquid marketable assets such as Government Treasury Bills and Bonds. The Treasury Division is responsible for managing liquidity in accordance with Board policy while meeting the minimum regulatory requirements.

The primary objectives of the Bank's funding policies are to ensure liquidity in the event of a credit crunch and also to facilitate the desired level of asset growth. The liquidity management policy entails the identification and continuous monitoring of alternative funding sources to enable the expansion and diversification of the Assets/Liability portfolio. The Bank responds to changing market conditions by continuously monitoring and taking action to reduce the cost of funding to maintain acceptable margins.

#### **Interest Rate Risks**

The main Risk Management measures adopted to minimise Interest Rate Risks include managing mismatched maturity gaps of assets and liability products appearing on the Bank's Balance Sheet, and close monitoring of interest rate movements and

market trends and taking prompt decisions on repricing and timing of deposits and advances.

#### Foreign Exchange Risks

The Bank has adopted several Risk Management measures such as minimising overexposure on foreign currencies, minimising involvement in speculative trading, close monitoring of foreign currency exposures for both spot and forward positions, establishing different limits and reporting lines for dealing and processing staff, and hedging of currency exposures.

#### **Market Risks**

This arises from adverse price fluctuations in the Bank's trading portfolios, which would result in provisions for possible losses in the Profit & Loss Account. PABC Bank is free from this risk at present, as its exposure towards trading securities is currently nil.

#### **Operational Risks**

These risks arise from several sources such as natural disaster, human error, frauds, Computer/System failures etc. The main measures adopted are as follows;

- Adequate steps have been undertaken to safeguard tangible assets including regular maintenance of equipment and having adequate insurance cover against various perceived risk.
- Ensuring proper systems, procedures and controls are in place, and constant review of such procedures.
- Taking extra precautionary measures to manage risk of computer related frauds.
- Having Disaster Recovery Plans.
- Planned Internal Audit of Operations in Branches and Head Office.
- The Bank is also taking necessary steps to meet with Basel II requirement.

#### Legal Risks

These risks are associated with non-compliance of various legal and other regulatory requirements. The main measures adopted are as follows;

- Compliance with all legal and other requirements, not only as a Bank, but also as a public company, tax payer and as an employer.
- Appointment of a compliance officer to monitor the fulfilment of this requirement.
- Monitoring the compliance of legal and other
   Banking requirements at Board of Directors level.

#### **Reputation Risks**

It is the risk arising from adverse or negative publicity regarding the Bank's practices. Public perception, whether true or not in turn affects earnings/ Bank's ability to raise short term funds. Close review to service detail including the evaluation of comments from our existing customers including the systematic scanning of media reports provide regular feedback for the Bank to act pro-actively.

## Audit Committee Report

The Audit Committee is appointed by the Board of Directors and comprises of three non - executive Directors of the Bank

The Committee is empowered to examine any matters relating to the financial affairs of the Bank and to review the adequacy and effectiveness of internal control procedures, assess compliance with statutory and corporate governance requirements, analyse the statutory accounts and published financial statements. The Committee also takes note of all significant observations highlighted in the internal and external audit reports relating to business risks and control issues.

The Committee during the year had monthly meetings and reviewed the external auditors' management letter and assessed action taken by the Management to provide reasonable assurance to the Directors that the assets are safeguarded and financial position and the results of operations disclosed in the accounts are free from material misstatements.

The Committee has recommended to the Board of Directors that M/s. Ernst & Young be re-appointed as Auditors for the year ending December 31, 2006 subject to the approval of shareholders at the Annual General Meeting.

Mr. A.G. Weerasinghe

white

Chairman, Audit Committee

February 22, 2006

### Directors' Responsibility for Financial Reporting

The financial statements for the year 2005 of the Bank have been prepared and presented in accordance with the Sri Lanka Accounting Standards, the Companies Act No. 17 of 1982, the Banking Act No. 30 of 1988, the Banking (Amendment) Act No. 33 of 1995 and the Banking (Amendment) Act No. 2 of 2005.

The Board of Directors has established an effective system for Internal Controls. This comprises Internal Check, Internal Audit and the whole system of financial and other controls to secure as far as practicable the accuracy and reliability of the records.

The Bank's Auditors, M/S Ernst & Young carry out checks on internal control as and when necessary.

The Board of Directors at their regular meetings reviews the monthly financial statements.

The Bank Supervision Department of the Central Bank of Sri Lanka carries out their Audit to ensure the effective implementation of the internal control systems.

The Directors are also satisfied that suitable accounting policies have been consistently applied, supported by reasonable and prudent judgement, and that estimates have been applied in the preparation of these financial statements and considered that the Bank is a going concern and will continue in operations for the foreseeable future.

By order of the Board

Company Secretary, 8th March, 2006

### Corporate Information

NAME OF THE COMPANY : Pan Asia Banking Corporation Limited

LEGAL FORM : A Public limited liability Company incorporated in

Sri Lanka on 6th March, 1995 under the Companies Act No. 17 of 1982. A licensed

commercial Bank under the Banking Act No. 30 of 1988 and listed in the Colombo Stock Exchange.

COMPANY REGISTRATION NO : N(PBS)570

REGISTERED OFFICE / HEAD OFFICE : 450, Galle Road, Colombo 03.

AUDITORS : Ernst & Young - Chartered Accountants

COMPANY SECRETARY : Ms. N Fernando, Attorney-at-Law

**TELEPHONE** : +94 (0)11 2565565

FAX : +94 (0)11 2565558

TELEX : 23477 PABNKCE

SWIFT CODE : PABSLKLX

**E-MAIL** : pabc@pabcbank.com

WEB SITE : www.pabcbank.com

VAT REGISTRATION NO : 1340057007000

CREDIT RATING : FITCH Rating (Lanka) Limited has affirmed BB+(sri)

National Rating for Pan Asia Banking Corporation

Ltd, in 2005

STOCK EXCHANGE LISTING : 55,571,883 Ordinary Shares

# Financial Reports & Accounts

Financial Calendar	41	Analysis of Deposits	66	Ten Year Statistical Summary	74
Report of the Auditors	43	Analysis of Advances	67	Graphical Review of Ten Year Summary	76
Income Statement	44	Sources & Utilisation of Funds	68	Definition of Financial Terms	77
Balance Sheet	45	Value Added Statement	69	Correspondent Banks	78
Statement of Changes in Equity	46	Quarterly Statistics	70	Notice of Meeting	80
Cash Flow Statement	47	Branch Network	71	Form of Proxy	83
Notes to the Financial Statements	48	Information of Shareholders	72		
Capital Adequacy	64	Top Twenty Shareholders	73		

## Financial Calendar

#### Financial Calendar - 2005

1st Quarterly Results 2005 2nd Quarterly Results 2005 3rd Quarterly Results 2005 Annual Report for 2005 11th Annual General Meeting

#### Financial Calendar - 2006

April 2005	1st Quarterly Results 2006 Apr	ril 2006
July 2005	2nd Quarterly Results 2006 Jul	ly 2006
October 2005	3rd Quarterly Results 2006 October	er 2006
April 2006	Annual Report for 2006 Marc	h 2007
April 2006	12th Annual General Meeting Apr	ril 2007

### **ERNST& YOUNG**

■ Chartered Accountants 201 De Saram Place P. O. Box 101 Colombo 10 Sri Lanka ■ Telephone : (0) 11 2463500 Fax Gen : (0) 11 2697369 Tax : (0) 11 5575180 E-Mail : cysl@lk.ev.com

### AUDITORS' REPORT TO THE MEMBERS OF PAN ASIA BANKING CORPORATION LIMITED

We have audited the Balance Sheet of Pan Asia Banking Corporation Ltd., as at December 31, 2005 and the related statements of Income, Changes in Equity and Cash Flows for the year then ended and the related Accounting Policies and Notes exhibited on pages 44 to 63.

#### Respective Responsibilities of Directors and Auditors

The Directors are responsible for preparing and presenting these financial statements in accordance with the Sri Lanka Accounting Standards. Our responsibility is to express an opinion on these financial statements, based on our audit.

#### **Basis of Opinion**

We conducted our audit in accordance with the Sri Lanka Auditing Standards, which require that we plan and perform the audit to obtain reasonable assurance about whether the said financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the said financial statements, assessing the accounting principles used and significant estimates made by the Directors, evaluating the overall presentation of the financial statements and determining whether the said financial statements are prepared and presented in accordance with the Sri Lanka Accounting Standards. We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit. We therefore believe that our audit provides a reasonable basis for our opinion.

#### Opinion

In our opinion, so far as appears from our examination, the Bank has maintained proper books of account for the year ended December 31, 2005 and to the best of our information and according to the explanations given to us, the said Balance Sheet and related statements of Income, Changes in Equity and Cash Flows and the Accounting Policies and Notes thereto, which are in agreement with the said books and have been prepared and presented in accordance with the Sri Lanka Accounting Standards, provide the information required by the Companies Act No. 17 of 1982 and the Banking Act No. 30 of 1988 as amended by the Banking (Amendment) Act No. 33 of 1995, and give a true and fair view of the Bank's state of affairs as at December 31, 2005 and its profit, changes in equity and cash flows for the year then ended.

#### Directors' Interests in Contracts with the Bank

We further report that according to the information made available to us, the Directors of the Bank were not directly or indirectly interested in contracts with the Bank, other than those disclosed under Note 34 to the financial statements.

Colombo.

February 22, 2006

■ Partners

: A D B Toheatte FCA FCMA T K Bandaranayake FCA M P D Cooray ACA FCMA Ms. Y A De Stiva ACA W R R Formando FCA FCMA A P A Gonasekera FCA FCMA A Herath FCA TOK Holangamuwa ACA FCMA LLB (Lond) A S M Ismoil ACA FCMA H M A Jayesinghe ACA FCMA Ms. G G S Manatunga ACA Ms. L C G Nanayakkara FCA FCMA

## Income Statement

Vaar	andad	01	December	000E
rear	eriaea	51	December	/(///

		2005	2004
	Note	Rs.	Rs.
Income	6	1,224,658,123	1,033,031,269
Interest Income	7	993,028,535	832,410,256
Interest Expense	8	(565,950,710)	(476,848,638)
NET INTEREST INCOME		427,077,825	355,561,618
Other Income	9	231,629,588	200,621,013
		658,707,413	556,182,631
LESS: NON INTEREST EXPENSES			
Operating Expenses		122,888,054	115,708,725
Personnel Costs		147,507,797	124,337,653
Premises, Equipment & Establishment Expenses		172,965,042	152,826,633
Provision for Staff Retirement Benefits		5,354,640	3,832,157
Other Overhead Expenses		2,913,558	983,385
PROFIT ON ORDINARY ACTIVITIES BEFORE PROVISIONING		207,078,322	158,494,078
Loan Loss Provision	20.1	(3,540,299)	(88,727,019)
Provision for Other Losses		(12,808,795)	
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXES	10	190,729,228	69,767,059
Value Added Tax		(38,500,000)	(14,900,868)
PROFIT ON ORDINARY ACTIVITIES BEFORE INCOME TAX		152,229,228	54,866,191
Tax Expense	11	(43,900,000)	(13,693,000)
NET PROFIT FOR THE YEAR		108,329,228	41,173,191
Earnings Per Share	12	1.95	0.74

The accounting policies and notes on pages 48 through 63 form an integral part of the financial statements.

Colombo

February 22, 2006

### Balance Sheet

As at 31 December 2005

		2005	2004
	Note	Rs.	Rs.
ASSETS			
Cash & Short Term Funds	13	780,643,386	663,777,580
Statutory Deposit with Central Bank of Sri Lanka	14	609,080,423	446,345,224
Treasury Bills & Other Securities eligible for			
rediscounting with Central Bank of Sri Lanka	15	1,865,805,422	1,426,721,206
Bills of Exchange	16	485,170,554	379,057,448
Loans & Advances	17	6,009,653,276	5,363,936,529
nterest Receivable	18	87,155,071	77,499,329
ease Rentals Receivable	19	377,795,191	270,106,185
Faxation Recoverable		-	1,435,868
nvestment Securities	21	1,140,000	1,140,000
Other Assets	22	432,215,068	259,098,597
Property, Plant & Equipment	23	202,681,160	159,811,447
		10,851,339,551	9,048,929,413
LIABILITIES			
Deposits	24	8,100,716,491	6,557,186,094
Borrowings	25	1,078,495,421	1,195,783,711
Due to Foreign Banks		64,014,126	174,506,750
Other Liabilities	26	789,132,373	492,234,183
Taxation Payable		25,218,941	-
Debentures	27	253,789,000	253,789,000
		10,311,366,352	8,673,499,738
SHAREHOLDERS' FUNDS			
Share Capital	28	555,718,830	555,718,830
Statutory Reserve Fund	29	12,270,909	5,770,909
Revaluation Reserve	30	55,083,561	-
Accumulated Profit/(Losses)		(83,100,101)	(186,060,064
		539,973,199	375,429,675
TOTAL LIABILITIES & SHAREHOLDERS' FUNDS		10,851,339,551	9,048,929,413
Commitments & Contingencies	31	1,769,465,360	1,778,667,640

The Board of Directors are responsible for the preparation and presentation of these financial statements Signed for and on behalf of the Board by

Chairman

Director/CEO

Company Secretary

The accounting policies and notes on pages 48 through 63 form an integral part of the financial statements.

Colombo February 22, 2006

# Statement of Changes in Equity

Year ended 31 December 2005

	Note	Share Capital	Statutory Reserve Fund	Revaluation Reserve	Accumulated Profit/(Losses)	Total
		Rs.	Rs.	Rs.	Rs.	Rs.
Balance as at 31 December 2003		555,718,830	4,770,909	-	(226,233,255)	334,256,484
Profit for the Year 2004		-	-	-	41,173,191	41,173,191
Transfer to Reserve Fund			1,000,000		(1,000,000)	
Balance as at 31 December 2004		555,718,830	5,770,909	-	(186,060,064)	375,429,675
Profit for the Year 2005		-	-	-	108,329,228	108,329,228
Transfer to Reserve Fund	29	-	6,500,000	-	(6,500,000)	-
Surplus on Revaluation of Property, Plant & Equipment	30			55,083,561	1,130,735	56,214,296
Balance as at 31 December 2005		555,718,830	12,270,909	55,083,561	(83,100,101)	539,973,199

The accounting policies and notes on pages 48 through 63 form an integral part of the financial statements.

Colombo February 22, 2006

### Cash Flow Statement

Year ended 31 December 2005

Teal ended 31 December 2003		2005	2004
	Note	Rs.	Rs.
CASH FLOWS FROM OPERATING ACTIVITIES			
Interest Received Fees & Commission Received Interest Payments	9	983,372,792 158,382,010 (523,248,670)	823,244,240 126,456,797 (443,380,128)
Exchange Income	9	58,704,350	61,488,900
Receipts from Other Operating Activities Cash Payments to Employees & Suppliers Payments on Other Operating Activities	9	14,543,228 (290,271,904) (164,301,612)	12,675,316 (256,985,496) (131,592,978)
Operating Profit before changes in Operating Assets		237,180,194	191,906,651
(Increase)/Decrease in Operating Assets			
Bills of Exchange Loans and Advances Other Assets Lease Rentals Receivable Money at call and short notice Treasury Bills / Bonds / Reverse Repos		(106,113,106) (649,257,046) (185,925,265) (107,689,006) (21,493,959) (439,084,216)	(34,369,062) (1,870,410,600) (10,000,484) (128,002,080) (187,325,139) (1,966,962)
Increase/(Decrease) in Operating Liabilities		(1,272,382,404)	(2,040,167,676)
, , , ,		1 542 520 207	2 006 005 962
Deposits Other Liabilities Borrowings		1,543,530,397 254,196,150 (117,288,290)	2,096,995,863 132,833,594 299,694,053
Net Cash from Operating Activities before Income Tax Taxation Paid		408,055,853 (17,245,191)	489,355,834 (6,300,000)
Net Cash from Operating Activities		390,810,662	483,055,834
CASH FLOWS FROM INVESTING ACTIVITIES			
Investments in Commercial Papers Purchase of Property, Plant & Equipment Proceeds from Sale of Property, Plant & Equipment	23	(24,155,252) 1,944,260	14,879,941 (71,089,453) 490,541
Net Cash Flows Used in Investing Activities		(22,210,992)	(55,718,971)
CASH FLOWS FROM FINANCING ACTIVITIES			
Redemption of Debentures			(135,000,000)
Net Cash used in Financing Activities			(135,000,000)
Net Increase/(Decrease) in Cash and Cash Equivalents Cash and Cash Equivalents at the beginning of the year		368,599,670 698,032,915	292,336,863 405,696,052
Cash and Cash Equivalents at the end of the year		1,066,632,585	698,032,915
Reconciliation of Cash & Cash Equivalents			
Cash & Short Term Funds Balances with Central Bank of Sri Lanka Due to Foreign Banks		521,566,288 609,080,423 (64,014,126)	426,194,441 446,345,224 (174,506,750)
		1,066,632,585	698,032,915

The accounting policies and notes on pages 48 through 63 form an integral part of the financial statements.

### Notes to the Financial Statements

Year ended 31 December 2005

#### 1. CORPORATE INFORMATION

#### 1.1 General

Pan Asia Banking Corporation Limited ("Bank") is a limited liability company incorporated and domiciled in Sri Lanka. The registered office of the Bank is located at No. 450, Galle Road, Colombo 03.

#### 1.2 Principal Activities and Nature of Operations

During the year, the principal activities of the Bank were banking and related financial services.

#### 1.3 Number of Employees

The number of employees at the end of the year was 394. (2004 - 371)

#### 1.4 Approval of Financial Statements

The financial statements are authorised for issue by the Board of Directors on 22nd February 2006

#### 2. GENERAL POLICIES

#### 2.1 Accounting Convention

The Financial Statements are prepared in conformity with generally accepted accounting principles and the accounting standards laid down by the Institute of Chartered Accountants of Sri Lanka. Where appropriate, the policies are explained in the succeeding notes.

#### 2.2 Comparative Information

Previous year's figures and phrases have been re-arranged wherever necessary to conform to the current presentation. The change made to presentation and classifications of items are given in Note No. 36.

#### 2.3 Foreign Currency Translation

- (a) Assets and Liabilities in foreign currencies are translated at the middle rate of exchange ruling on the date of the balance sheet except as stated in (b) below. Translation gains and losses are dealt with through the Income Statement.
- (b) Forward Exchange Contracts are valued at the forward market rates ruling on the date of the Balance Sheet. Unrealized losses are dealt with through the Income Statement whereas unrealized gains are deferred in Other Liabilities.

#### 2.4 Post Balance Sheet Events

All material events occurring after the Balance Sheet date are considered and where necessary, adjustments are made to the financial statements.

#### 2.5 Taxation

Provision for taxation is made on the basis of the profit for the period as adjusted for taxation purposes in accordance with the provisions of the Inland Revenue Act No. 38 of 2000 and amendments thereto.

#### 2.6 Deferred Taxation

Deferred Taxation is provided on the liability method and the balance of the deferred taxation account represents income tax applicable to the difference between the written down values for tax purposes of the assets on which depreciation allowances are claimed and the net book value of such assets.

However, there is no deferred tax liability in view of tax losses.

#### 3. ASSETS AND BASES OF THEIR VALUATION

#### 3.1 Advances to Customers

- (a) Advances to customers are stated in the Balance Sheet net of provisions for non-performing loans and advances and net of interest, which is not accrued to revenue.
- (b) Provisions for possible non-performing loans and advances are made on the basis of a continuous review of all advances to the customers, in accordance with the directives issued by the Central Bank of Sri Lanka applicable to the Banking Sector. Accordingly specific provisions are made as follows:

Period Outstanding	Classification	Provision made net of realisable value of Security
6 - 12 months	Sub-standard	20%
12 - 18 months	Doubtful	50%
18 months and over	Loss	100%

Where necessary provisions are made over and above the minimum percentage on a case by case basis.

#### 3.2 Finance Leases

Assets leased to customers in terms of which the Bank does not assume substantially all the risks and rewards of ownership, are

classified as financial leases and disclosed as Lease Rentals Receivable. The leases are stated in the balance sheet after deduction of future income, prepaid lease rentals and provisions for losses.

#### 3.3 Credit Card receivable

Amounts receivable on Credit Cards are included in advances to customers at the amounts expected to be recovered

Specific provisions are made in accordance with the directives issued by the Central Bank of Sri Lanka.

#### 3.4 Investments

#### Investment Securities

Investment in Government of Sri Lanka Treasury Bills, Government Securities and Central Bank Securities are purchased primarily with the intention of holding them to maturity and are stated at cost. Discounts on purchase are amortised to income on a straight line basis over the periods to maturity.

Investments (other than Government Securities) are acquired and held for yield of capital appreciation in the medium/long term. Such securities are recorded at cost. Changes in market value of these securities are not taken into account unless there is considered to be a permanent diminution in value.

#### 3.5 Property, Plant and Equipment

(a) All items of Property, Plant & Equipment are initially recorded at cost. Where items of Property, Plant and Equipment are subsequently revalued, the entire class of such assets is revalued. Revaluations are made with sufficient regularity to ensure that their carrying amounts do not differ materially from their fair values at the balance sheet date.

Subsequent to the initial recognition as an asset at cost, revalued Property, Plant and Equipment are carried at revalued amounts less any subsequent depreciation thereon. All other Property, Plant and Equipment are stated at historical cost less depreciation.

When an asset is revalued, any increase in the carrying amount is credited directly to a revaluation surplus unless it reverses a previous revaluation decrease relating to the same asset, which was previously recognised as an expense. In these circumstances the increase is recognised as income to the extent of the previous write down. When an asset's carrying amount is decreased as a

result of a revaluation, the decrease is recognised as an expense unless it reverses a previous increment relating to that asset, in which case it is charged against any related revaluation surplus, to the extent that the decrease does not exceed the amount held in the revaluation surplus in respect of that same asset. Any balance remaining in the revaluation surplus in respect of an asset, is transferred directly to Accumulated Profits on retirement or disposal of the asset.

(b) Depreciation is provided at the following rates on a straight-line basis over the periods appropriate to the estimated useful lives of the different types of assets.

Office Equipment 16.67% per annum Computer Hardware 16.67% per annum Computer Software 12.5% per annum Furniture & Fittings 10% per annum Motor Vehicles 20% per annum

No provision is made in the year of purchase and full provision is made in year of sale.

#### 3.6 Other Assets

All other assets are valued net of specific provision, where necessary, so as to reduce the carrying value of such assets to their estimated realisable value.

#### 4. LIABILITIES AND PROVISIONS

#### 4.1 Commitments and Contingencies

All discernible risks are accounted for in determining the amount of other liabilities.

#### 4.2 Retirement Benefit Obligations

#### a) Defined Benefit Plan - Gratuity

Gratuity is a Defined Benefit Plan. The Bank is liable to pay gratuity in terms of the relevant statute. In order to meet this liability a provision is carried forward in the balance sheet, based on half a month's salary of the last month of the financial year of all employees for each completed year of service, commencing from the first year of service. The resulting difference between brought forward provision at the beginning of a year and the carried

forward provision at the end of a year is dealt within the Income Statement, after making due adjustments for any payments made.

The gratuity liability is neither funded nor actuarially valued. This item is grouped under Other Liabilities in the Balance Sheet.

#### b) Defined Contribution Plan - Employees 'Provident Fund & Employees' Trust Fund

Employees are eligible for Employees' Provident Fund Contributions and Employees' Trust Fund Contributions in line with the respective Statutes and Regulations. The Bank contributes 15% and 3 % of gross emoluments of employees to Employees' Provident Fund and Employees' Trust Fund respectively.

#### 5. INCOME STATEMENT

#### 5.1 Revenue Recognition

#### (a) Interest Income from Customer Advances

Interest Income from Customer Advances is recognised on an accrual basis. Interest ceases to be taken into revenue when the recovery of interest and/or principal is in arrears for over three (3) months. Thereafter, interest on advances is accounted for on cash basis. Interest on non-performing loans and advances is credited to the "Interest in suspense" account, which is netted in the Balance Sheet against the relevant balance.

#### (b) Interest Income from Other Sources

Interest Income on Government of Sri Lanka Treasury Bills and Central Bank Securities is recognised on an accrual basis. Discounts on purchases are amortised to income on a straight line basis over periods to maturity.

#### (c) Fees and Commission Income

Fees and commission income comprise mainly of fees received from customers for guarantees and other services provided by the bank together with foreign and domestic tariffs. Such income is recognised as revenue as the services are provided.

Income on the endorsement of bills of exchange is recognised only when the bills are received and either issued or endorsed and the payment under the particular instrument has been effected.

#### (d) Dividend Income

Dividend Income is recognised on a cash basis.

(e) Recovery of Non-performing Loans and Advances
Interest recovered from non-performing loans and advances is
recognised as income on a cash basis.

#### (f) Lease Income

#### Finance Lease Income

The excess of aggregate rental receivable over the cost of the leased assets constitutes the total unearned income. The unearned income is recognised in the Income Statement over the term of the lease, commencing from the month in which the lease is executed, on a cash basis.

#### 5.2 Off-Balance Sheet Transactions

The bank enters into off balance sheet transactions such as forward exchange contracts and currency swaps. At the year end, the recognised losses are dealt with through the income statement; where as recognised gains are deferred in other liabilities.

#### 5.3 Expenses

Interest payable is recognised on an accrual basis. Other expenses are recognised in the accounts as they are incurred, in the period to which they relate.

Ye	ar ended 31 December 2005		
		2005	2004
_		Rs.	Rs.
6.	INCOME		
	Gross Income	1,224,658,123	1,033,031,269
		1,224,658,123	1,033,031,269
	Interest Income (Note 7)	993,028,535	832,410,256
	Other Income (Note 9)	231,629,588	200,621,013
		1,224,658,123	1,033,031,269
7	INTEREST INCOME		
•	Loans & Advances	781,320,462	646,896,612
	Treasury Bills & Placements with Other Banks	163,565,739	152,219,861
	Interest from Leases	41,873,813	28,356,505
	Other Interest Income	6,268,521	4,937,278
		993,028,535	832,410,256
•	INTERPOT EVENUE		
8.	INTEREST EXPENSE Customer Deposits	430,958,570	310,721,061
	Borrowings - Banks	25,566,035	94,501,401
	- Others	109,426,105	71,626,176
	CHOIC	565,950,710	476,848,638
			<del>-10,040,000</del>
9.	OTHER INCOME		
	Fee & Commission Income	158,382,010	126,456,797
	Net Foreign Exchange Gain	58,704,350	61,488,900
	Others	14,543,228	12,675,316
		231,629,588	200,621,013
10	). PROFIT ON ORDINARY ACTIVITIES BEFORE TAX		
	Stated after charging/(crediting)		
	Directors' Emoluments	3,507,884	3,087,000
	Auditors' Fees & Expenses - Current Year	1,063,966	929,751
	- Under/(Over) Provision in respect of Previous Year	16,050	(16,050)
	Depreciation	35,011,586	24,537,131
	Legal Fees	1,505,484	859,850
	Defined Contribution Costs - EPF & ETF	17,752,961	15,241,849
	Defined Benefit Plans - Gratuity	5,354,640	3,843,620
	Advertising	10,702,909	20,290,471

rear ended 31 December 2005		
	2005	2004
	Rs.	Rs.
11. TAX EXPENSE		
Tax based on Profits for the year (11.1)	43,900,000	13,693,000
(Charge)/ Reversal in respect of Deferred Taxation	<del>_</del>	
	43,900,000	13,693,000
11.1 Reconciliation between Current Tax Expense / (Income) and the product of Accounting Profit.		
Accounting Profit (Profit before Income Tax )	152,229,228	54,866,191
Aggregate Disallowed items	239,563,672	150,570,175
Aggregate Allowable Expenses	(161,067,117)	(138,583,950)
Income not subject to Tax	(5,592,367)	(2,031,929)
Taxable Profit	225,133,416	64,820,487
Tax Losses Brought Forward and Utilised	(78,796,696)	(22,687,170)
	146,336,720	42,133,317
Statutory Tax Rate %	30%	32.5%
Current Income Tax Expense	43,900,000	13,693,000
Carried forward tax losses (Provisional)	(238,103,007)	(316,899,703)

#### 12. EARNINGS PER SHARE

- **12.1** Basic Earnings Per Share is calculated by dividing the net profit for the year attributable to ordinary shareholders by the weighted average number of ordinary shares outstanding during the year.
- 12.2 The following reflects the income and share data used in the basic Earnings Per Share computation.

	2005	2004
	Rs.	Rs.
Amount Used as the Numerator:		
Net Profit attributable to Ordinary Shareholders for basic Earnings Per Share	108,329,228	41,173,191
Number of Ordinary Shares Used as Denominator:	Number	Number
Weighted Average number of Ordinary Shares in issue		
Applicable to basic Earnings Per Share	55,571,883	55,571,883

Year ended 31 December 2005		
	2005	2004
	Rs.	Rs.
13. CASH & SHORT TERM FUNDS		
Local Currency in Hand	245,056,204	197,770,439
Foreign Currency in Hand	51,061,316	16,493,222
Balances with Foreign Banks	225,448,768	211,930,780
Money at Call & Short Notice	259,077,098	237,583,139
	780,643,386	663,777,580

#### 14. BALANCES WITH CENTRAL BANK OF SRI LANKA

A cash balance is required to be maintained with the Central Bank of Sri Lanka according to the statutory requirements. At present, the minimum cash reserve requirement is 10% of the local currency deposit liabilities of the Domestic Banking Unit.

#### 15. TREASURY BILLS & OTHER SECURITIES ELIGIBLE FOR REDISCOUNTING WITH THE CENTRAL BANK OF SRI LANKA

	2005	2004
	Rs.	Rs.
Treasury Bills / Treasury Bonds	937,872,878	717,280,871
Treasury Bills / Bonds held under repurchase agreements	927,932,544	709,440,335
	1,865,805,422	1,426,721,206
6. BILLS OF EXCHANGE		
Export Bills	269,396,471	282,943,579
Import Bills	148,916,624	141,156,434
Local Bills	127,614,109	44,209,775
	545,927,204	468,309,788
Less: Provision for unpaid bills (Note 20.2)	(2,627,000)	(21,450,222
Interest in Suspense (Note 20.2)	(58,129,650)	(67,802,118
	485,170,554	379,057,448
7. LOANS AND ADVANCES		
Sri Lanka Rupee Loans & Advances		
Sri Lanka Rupees Overdrafts	2,981,172,037	3,058,387,516
Sri Lanka Rupees Import Loans	345,919,582	480,719,752
Foreign Currency Overdrafts	135,425,950	130,505,270
Foreign Currency Loans	1,614,859	14,274,110
Export Loans	314,181,531	291,111,576
Term Loans, Pledge Loans	2,401,882,777	1,989,136,463
Pawning Loans	225,824,206	118,826,507
Staff Loans	92,338,193	90,331,578
Credit Card Advances	114,332,391	72,190,886
	6,612,691,526	6,245,483,658
Less: Provision for Non-Performing Loans & Advances (Note 20.2)	(260,123,672)	(445,701,305
Interest In Suspense (Note 20.2)	(342,914,578)	(435,845,824
	6,009,653,276	5,363,936,529

	2005	2004
	Rs.	Rs.
18. INTEREST RECEIVABLE		
Import Bills	239,019	4,644,424
Import Loans	382,265	1,459,750
Foreign Currency Loans	1,267	20,217
Export Loans	2,115,656	492,966
Term Loans	9,436,328	5,879,977
Pawning Loans	10,387,882	7,147,928
Staff Loans	110,410	101,006
Payment Due Loans	9,849,773	15,172,177
Money Builder Loan	91,463	108,512
Interest receivable MM Placements	153,049	122,656
Interest receivable Treasury Bills & Bonds	54,270,556	40,819,606
Interest receivable Reverse Repo	117,403	1,530,110
	<u>87,155,071</u>	77,499,329
19. LEASE RENTALS RECEIVABLE		
Gross Investment in Finance Leases	480,532,832	347,541,353
Less: Unearned Income	(92,891,392)	(66,131,605)
	387,641,440	281,409,748
Less: Provision for Non - Performing Leases (Note 20.2)	(9,846,249)	(11,303,563)
	377,795,191	270,106,185

#### 20. MOVEMENT IN THE PROVISION FOR LOAN LOSSES

#### Provision against Loans and Advances, Bills of Exchange and Leases

	General	Specific	Total	Suspended Interest
	Rs.	Rs.	Rs.	Rs.
As at 01.01.2005	-	478,455,090	478,455,090	503,647,942
Provision for Loan Loss during the year (Note 20.1)	-	3,540,299	3,540,299	-
Amounts written off	-	(209,398,468)	(209,398,468)	
nterest in Suspense net of recoveries for the year	-	-	-	228,556,542
nterest in Suspense reversals during the year				(331,160,256
As at 31.12.2005		272,596,921	272,596,921	401,044,228
			2005	2004
			Rs.	Rs.
20.1 Provision for loan losses during the year				
Provision during the year			104,275,299	166,314,881
Recoveries/Reversals/Transfers during the year			(100,735,000)	(77,587,862
			3,540,299	88,727,019

\* Others include the following sectors.

#### Year ended 31 December 2005

	d of Decamber 2000	Loan Loss Provision Rs.	Interest in Suspense Rs.
20.2	Analysis of provision for loan losses and interest in suspense		
	Bills of Exchange (Note 16)	2,627,000	58,129,650
	Loans and Advances (Note 17)	260,123,672	342,914,578
	Lease Rentals Receivable (Note 19)	9,846,249	
		272,596,921	401,044,228
	Non performing assets included in the Bills of Exchange, Loans and Advances and Lease Rentals follows;	s Receivable on which interest is not a	ccrued are as
		2005	2004
		Rs. '000	Rs. '000
	Bills of Exchange	95,139	122,716
	Loans and Advances	1,037,378	1,228,798
	Lease Rentals Receivable	35,315	41,653
		1,167,832	1,393,167
	Less: Provision for Loan Loss (Note 20.2)	(272,597)	(478,455
	Interest in Suspense (Note 20.2)	(401,044)	(503,648
		494,191	411,064
20.4	Concentration of Credit Risk		
	Sectorwise analysis of Bank's credit portfolio given below reflects the Bank's exposure to Credit I	Risk	
	in the various sectors of the economy, relating to Loans and Advances, Bills of Exchange and Lea		
		2005	2004
		Rs.	Rs.
	Food, Beverages and Tobacco	104,515,951	35,179,257
	Agriculture, Agro Business and Fisheries	139,298,919	194,843,677
	Textiles and Wearing Apparel	35,061,584	48,094,807
	Rubber and Leather Products	27,793,728	22,137,686
	Metal, Chemicals and Engineering	230,260,954	201,817,078
	Hotels	138,300,044	203,425,05
	Services	297,548,133	373,111,043
	Others (*)	6,573,480,857	5,916,594,595
		7,546,260,170	6,995,203,194

	2005	2004
	Rs.	Rs.
20.4 Concentration of Credit Risk (Contd.)		
Exports	842,787,822	690,414,694
Imports	1,549,835,599	1,585,575,672
Trading	1,287,887,605	569,293,892
Financial	188,695,628	308,069,629
Housing	69,377,885	66,633,678
Consumption	998,871,645	687,828,685
Miscellaneous	_1,636,024,673	2,008,778,345
	6,573,480,857	5,916,594,595
Loans and Advances (Note 17)	6,612,691,526	6,245,483,658
Bills of Exchange (Note 16)	545,927,204	468,309,788
Lease Rentals Receivable (Note 19)	387,641,440	281,409,748
	7,546,260,170	6,995,203,194
I. INVESTMENT SECURITIES		
Shares- Unquoted		
Credit Information Bureau of Sri Lanka	30,000	30,000
(300 Ordinary shares of Rs.100 each)		
Society for Worldwide International Financial Telecommunications - SWIFT	110,000	110,000
Lankaclear (Private) Ltd. (100,000 Ordinary Shares of Rs.10/- each)	1,000,000	1,000,000
	1,140,000	1,140,000
2. OTHER ASSETS		
	F4 FC0 007	E1 0E0 074
Deposits & Prepayments Other Debtors	51,562,037	51,659,074
Other Deptors	393,461,826	207,439,523
	445,023,863	259,098,597
Less: Provision in respect of Other Debtors	(12,808,795)	
	432,215,068	259,098,597

23.1 Gross Carrying Amounts	Balance	Additions	Increase/	Disposals/	Balanc
	As at		(Decrease) in	Transfers	As a
	01.01.2005		/Revaluation		31.12.200
	Rs.	Rs.	Rs.	Rs.	Rs
Office Equipment	54,989,599	5,291,688	(43,354,385)	(767,246)	16,159,65
Computer Hardware	141,346,602	8,412,852	(131,850,696)	129,920	18,038,67
Computer Software	102,413,274	1,641,933	-	-	104,055,20
Furniture & Fittings	104,804,574	8,808,779	(91,520,227)	(55,674)	22,037,45
Motor Vehicles	9,652,080			(6,546,728)	3,105,35
	413,206,129	24,155,252	(266,725,308)	(7,239,728)	163,396,34
At Valuation					
Office Equipment	-	-	28,195,726	-	28,195,72
Computer Hardware	-	-	89,881,600	(2,924,500)	86,957,10
Furniture & Fittings	-	-	35,933,842	(25,000)	35,908,84
			154,011,168	(2,949,500)	151,061,66
Total Value of Depreciable Assets	413,206,129	 24,155,252	(112,714,140)	(10,189,228)	314,458,01
·			,	,	
23.2 Depreciation					
At Cost	Balance	Charge for	Increase/	(Disposals)/	Baland
	As at	the year/	(Decrease) in	Transfers	As
	01.01.2005	Transfers	/Revaluation		31.12.200
	Rs.	Rs.	Rs.	Rs.	R
Office Equipment	33,030,212	1,932,082	(33,002,258)	(95,906)	1,864,13
Computer Hardware	77,806,102	1,559,446	(76,590,860)	(591,527)	2,183,16
Computer Software	73,709,164	6,697,720	-	-	80,406,88
Furniture & Fittings	59,435,448	1,315,356	(59,284,152)	-	1,466,65
Motor Vehicles	9,413,756	234,043		(6,546,728)	3,101,07
	253,394,682	11,738,647	(168,877,270)	(7,234,161)	89,021,89
At Valuation					
Office Equipment	-	4,699,288	-	-	4,699,28
Computer Hardware	-	14,980,267	-	(492,984)	14,487,28
Furniture & Fittings		3,593,384		(25,000)	3,568,38
	-	23,272,939	-	(517,984)	22,754,95
Total Depreciation	253,394,682	35,011,586	(168,877,270)	(7,752,145)	111,776,85
23.3 Net Book Values 31 December				2005	200
At Cost				74,374,447	159,811,44
At Valuation				128,306,713	159,811,44

23.3 Office Equipment, Computers and Furniture & Fittings were revalued during the year 2004 by Messrs. Ariyatilake & Co. (Pvt) Ltd., independent valuers. The results of such revaluation were incorporated in these financial statements from its effective date. Such assets were valued on an open market value for existing use basis. The surplus arising from the revaluation was transferred to a revaluation reserve.

The carrying amount of revalued assets that would have been included in the financial statements had the assets been carried at cost less depreciation is as follows:

Class of Asset         carried at cost         2005           Office Equipment         43,354,385         36,226,239         7,128,146           Computers         131,850,696         90,926,358         40,924,338           Furniture & Fittings         91,520,227         64,954,511         26,565,716           266,725,309         192,107,109         74,618,200           24. DEPOSITS FROM CUSTOMERS         Local Currency Deposits         Turent Account Leposits         1,140,216,133         706,759,941           Savings Deposits         697,340,643         607,961,639           Time Deposits         1,140,216,133         706,759,941           Savings Certificates of Deposits         697,340,643         607,961,639           Savings Certificates of Deposits         11,682         71,863           Margin Deposits         244,572,375         99,417,576           Foreign Currency Deposits         244,572,375         99,417,576           Foreign Currency Deposits         117,647,272         181,739,717           Savings Deposits         177,647,272         181,739,717           Savings Deposits         489,722,339         430,984,673           Margin Deposits         489,722,339         430,984,673           Margin Deposits		Cost	Cumulative Depreciation if assets were	Net Carrying Amount
Office Equipment         43,354,385         36,226,239         7,128,146           Computers         131,850,996         90,926,358         40,924,338           Furniture & Fittings         91,520,227         64,954,511         26,55,716           266,725,308         192,107,108         74,618,200           24. DEPOSITS FROM CUSTOMERS         Local Currency Deposits           Current Account Deposits         5,757,941           Savings Deposits         697,340,643         607,961,639           Time Deposits         697,340,643         607,961,639           Time Deposits         4,139,001,485         3,280,222,413           Certificates of Deposit         78,5427,533         819,584,200           Savings Certificates         11,682         71,863           Margin Deposits         244,572,375         99,417,576           Foreign Currency Deposits         7,006,569,851         5,514,015,632           Foreign Currency Deposits         177,647,272         181,739,717           Savings Deposits         489,722,339         430,984,673           Current Account Deposits         177,647,272         181,739,717           Savings Deposits         489,722,339         430,984,673           Margin Deposits         4,384,906 <th>Class of Asset</th> <th></th> <th></th> <th></th>	Class of Asset			
Computers         131,850,696         90,926,358         40,924,388           Furniture & Fittings         91,520,227         64,945,511         26,565,716           266,725,308         192,107,108         74,618,200           2005         2004           Rs.         Rs.           24. DEPOSITS FROM CUSTOMERS           Current Account Deposits           Current Account Deposits         1,140,216,133         706,757,941           Savings Deposits         697,340,643         007,961,639           Time Deposits         4139,001,485         3,280,222,413           Certificates of Deposit         785,427,533         819,584,200           Savings Certificates         11,682         71,863           Quertificates         11,682         71,863           Savings Deposits         244,572,375         99,417,576           Foreign Currency Deposits         177,647,272         181,739,717           Savings Deposits         489,722,339         400,946,943           Current Account Deposits         489,722,339         400,946,943           Savings Deposits         422,412,723         426,807,942           Margin Deposits         422,412,723         426,807,942           Margin Deposits<	0,5			
Furniture & Fittings         91,520,227 (26,75,30)         64,954,511 (26,565,716)         26,565,716 (26,75,30)         192,107,103 (27,618,20)         74,618,200           2005 (2004 (26,75,30)         192,107,103 (2004 (26,75,30))         2004 (26,75,30)         2005 (2004 (26,75,30))         2005 (2004 (26,75,30))         2005 (2004 (26,75,30))         2005 (26,75,30)         2005 (26,				
\$align**   \$\begin{align**   \$\begin{align*   \$\begin{align**   \$\begin{align**   \$\begin{align**   \$\begin{align*   \$\begi				
Page	Furniture & Fittings			
8. Bs. Bs.           24. DEPOSITS FROM CUSTOMERS           Local Currency Deposits           Current Account Deposits         1,140,216,133         706,757,941           Savings Deposits         697,340,643         607,961,639           Time Deposits         4,139,001,485         3,280,222,413           Certificates of Deposit         78,427,533         819,584,200           Savings Certificates         11,682         71,863           Margin Deposits         244,572,375         99,417,576           Foreign Currency Deposits         5,514,015,632           Foreign Currency Deposits         177,647,272         181,739,717           Savings Deposits         489,722,339         430,984,673           Time Deposits         4,364,306         3,638,130           Margin Deposits         4,364,306         3,638,130           Margin Deposits         4,364,306         3,638,130           Margin Deposits         4,364,306         3,638,130           Margin Deposits         4,364,306         3,638,130           Se BORROWINGS         10,004,000         450,000,000           Call Money Borrowings         709,440,336           Other Borrowings From Banks         50,562,875         36,343,375 </td <td></td> <td>266,725,308</td> <td>192,107,108</td> <td>74,618,200</td>		266,725,308	192,107,108	74,618,200
24. DEPOSITS FROM CUSTOMERS         Local Currenty Deposits       1,140,216,133       706,757,941         Current Account Deposits       697,340,643       607,961,639         Savings Deposits       4,139,001,485       3,280,222,413         Certificates of Deposit       785,427,533       819,584,200         Savings Certificates       11,682       71,863         Margin Deposits       244,572,375       99,417,576         Toeign Currency Deposits       177,647,272       181,739,717         Savings Deposits       489,722,339       430,984,673         Savings Deposits       422,412,723       426,807,942         Margin Deposits       422,412,723       426,807,942         Margin Deposits       4,364,306       3,638,130         Margin Deposits       4,364,306       3,638,13			2005	2004
Local Currenty Deposits         Current Account Deposits       1,140,216,133       706,757,941         Savings Deposits       697,340,643       607,961,639         Time Deposits       4,139,001,485       3,280,222,413         Certificates of Deposit       785,427,533       819,584,200         Savings Certificates       11,682       71,863         Margin Deposits       244,572,375       99,417,576         Foreign Currency Deposits       7,006,569,851       5,514,015,632         Foreign Currency Deposits         Current Account Deposits       177,647,272       181,739,717         Savings Deposits       489,722,339       430,984,673         Time Deposits       422,412,723       426,807,942         Margin Deposits       4,364,306       3,638,130         Margin Deposits       4,364,306       3,638,130         10,094,146,604       1,043,170,462       6,557,186,094         25. BORROWINGS       100,000,000       450,000,000         Call Money Borrowings       100,000,000       450,000,000         Borrowings under Repos       927,932,546       709,440,336         Other Borrowings From Banks       50,562,875       36,343,375			Rs.	Rs.
Current Account Deposits         1,140,216,133         706,757,941           Savings Deposits         697,340,643         607,961,639           Time Deposits         4,139,001,485         3,280,222,413           Certificates of Deposit         785,427,533         819,584,200           Savings Certificates         11,682         71,863           Margin Deposits         244,572,375         99,417,576           Foreign Currency Deposits         7,006,569,851         5,514,015,632           Current Account Deposits         177,647,272         181,739,717           Savings Deposits         489,722,339         430,984,673           Time Deposits         422,412,723         426,807,942           Margin Deposits         423,414,640         1,043,170,462           Margin Deposits         1,094,146,640         1,043,170,462           Margin Deposits         4,364,306         3,638,130           1,094,146,640         1,043,170,462         6,557,186,094           25. BORROWINGS         100,000,000         450,000,000           Call Money Borrowings         927,932,546         709,440,336           Other Borrowings From Banks         50,562,875         36,343,375	24. DEPOSITS FROM CUSTOMERS			
Savings Deposits         697,340,643         607,961,639           Time Deposits         4,139,001,485         3,280,222,413           Certificates of Deposit         785,427,533         819,584,200           Savings Certificates         11,682         71,863           Margin Deposits         244,572,375         99,417,576           Foreign Currency Deposits           Current Account Deposits         177,647,272         181,739,717           Savings Deposits         489,722,339         430,984,673           Time Deposits         422,412,723         426,807,942           Margin Deposits         4,364,306         3,638,130           Margin Deposits         4,364,306         3,638,130           1,094,146,640         1,043,170,462         8,100,716,491         6,557,186,094           25. BORROWINGS         100,000,000         450,000,000         450,000,000           Borrowings under Repos         927,932,546         709,440,336         709,440,336         709,440,336         709,440,336         709,440,336         709,440,336         709,440,336         709,440,336         709,440,336         709,440,336         709,440,336         709,440,336         709,440,336         709,440,336         709,440,336         709,440,336         709,440,336         7	Local Currency Deposits			
Time Deposits         4,139,001,485         3,280,222,413           Certificates of Deposit         785,427,533         819,584,200           Savings Certificates         11,682         71,863           Margin Deposits         244,572,375         99,417,576           Foreign Currency Deposits         7,006,569,851         5,514,015,632           Foreign Currency Deposits         177,647,272         181,739,717           Savings Deposits         489,722,339         430,984,673           Time Deposits         422,412,723         426,807,942           Margin Deposits         4,364,306         3,638,130           Margin Deposits         4,364,306         3,638,130           St. BORROWINGS         1,094,146,640         1,043,170,462           Call Money Borrowings         100,000,000         450,000,000           Borrowings under Repos         927,932,546         709,440,336           Other Borrowings From Banks         50,562,875         36,343,375	Current Account Deposits		1,140,216,133	706,757,941
Certificates of Deposit       785,427,533       819,584,200         Savings Certificates       11,682       71,863         Margin Deposits       244,572,375       99,417,576         Toreign Currency Deposits       7,006,569,851       5,514,015,632         Foreign Currency Deposits       177,647,272       181,739,717         Savings Deposits       489,722,339       430,984,673         Time Deposits       422,412,723       426,807,942         Margin Deposits       4,364,306       3,638,130         Margin Deposits       4,364,306       3,638,130         1,094,146,640       1,043,170,462       8,100,716,491       6,557,186,094         25. BORROWINGS       100,000,000       450,000,000       80,000,000       90,000,000       450,000,000       90,000,000	Savings Deposits		697,340,643	607,961,639
Savings Certificates         11,682         71,863           Margin Deposits         244,572,375         99,417,576           7,006,569,851         5,514,015,632           Foreign Currency Deposits           Current Account Deposits         177,647,272         181,739,717           Savings Deposits         489,722,339         430,984,673           Time Deposits         422,412,723         426,807,942           Margin Deposits         4,364,306         3,638,130           Margin Deposits         1,094,146,640         1,043,170,462           BORROWINGS         2         50,7186,094           Call Money Borrowings         100,000,000         450,000,000           Borrowings under Repos         927,932,546         709,440,336           Other Borrowings From Banks         50,562,875         36,343,375	Time Deposits		4,139,001,485	3,280,222,413
Margin Deposits         244,572,375         99,417,576           Foreign Currency Deposits         5,514,015,632           Current Account Deposits         177,647,272         181,739,717           Savings Deposits         489,722,339         430,984,673           Time Deposits         422,412,723         426,807,942           Margin Deposits         4,364,306         3,638,130           Margin Deposits         1,094,146,640         1,043,170,462           8,100,716,491         6,557,186,094           25. BORROWINGS         100,000,000         450,000,000           Borrowings under Repos         927,932,546         709,440,336           Other Borrowings From Banks         50,562,875         36,343,375	Certificates of Deposit		785,427,533	819,584,200
Foreign Currency Deposits         5,514,015,632           Current Account Deposits         177,647,272         181,739,717           Savings Deposits         489,722,339         430,984,673           Time Deposits         422,412,723         426,807,942           Margin Deposits         4,364,306         3,638,130           Margin Deposits         1,094,146,640         1,043,170,462           8,100,716,491         6,557,186,094           25. BORROWINGS         100,000,000         450,000,000           Borrowings under Repos         927,932,546         709,440,336           Other Borrowings From Banks         50,562,875         36,343,375	Savings Certificates		11,682	71,863
Foreign Currency Deposits         Current Account Deposits       177,647,272       181,739,717         Savings Deposits       489,722,339       430,984,673         Time Deposits       422,412,723       426,807,942         Margin Deposits       4,364,306       3,638,130         1,094,146,640       1,043,170,462       1,043,170,462         8,100,716,491       6,557,186,094         25. BORROWINGS       100,000,000       450,000,000         Borrowings under Repos       927,932,546       709,440,336         Other Borrowings From Banks       50,562,875       36,343,375	Margin Deposits		244,572,375	99,417,576
Current Account Deposits       177,647,272       181,739,717         Savings Deposits       489,722,339       430,984,673         Time Deposits       422,412,723       426,807,942         Margin Deposits       4,364,306       3,638,130         1,094,146,640       1,043,170,462         8,100,716,491       6,557,186,094         25. BORROWINGS       100,000,000       450,000,000         Borrowings under Repos       927,932,546       709,440,336         Other Borrowings From Banks       50,562,875       36,343,375			7,006,569,851	5,514,015,632
Savings Deposits       489,722,339       430,984,673         Time Deposits       422,412,723       426,807,942         Margin Deposits       4,364,306       3,638,130         1,094,146,640       1,043,170,462         8,100,716,491       6,557,186,094         25. BORROWINGS       100,000,000       450,000,000         Borrowings under Repos       927,932,546       709,440,336         Other Borrowings From Banks       50,562,875       36,343,375	Foreign Currency Deposits			
Time Deposits       422,412,723       426,807,942         Margin Deposits       4,364,306       3,638,130         1,094,146,640       1,043,170,462         8,100,716,491       6,557,186,094         25. BORROWINGS       100,000,000       450,000,000         Borrowings under Repos       927,932,546       709,440,336         Other Borrowings From Banks       50,562,875       36,343,375	Current Account Deposits		177,647,272	181,739,717
Margin Deposits       4,364,306       3,638,130         1,094,146,640       1,043,170,462         8,100,716,491       6,557,186,094         25. BORROWINGS       3       3         Call Money Borrowings       100,000,000       450,000,000         Borrowings under Repos       927,932,546       709,440,336         Other Borrowings From Banks       50,562,875       36,343,375	Savings Deposits		489,722,339	430,984,673
25. BORROWINGS     1,094,146,640     1,043,170,462       Call Money Borrowings     100,000,000     450,000,000       Borrowings under Repos     927,932,546     709,440,336       Other Borrowings From Banks     50,562,875     36,343,375	Time Deposits		422,412,723	426,807,942
25. BORROWINGS         \$1,00,716,491         6,557,186,094           Call Money Borrowings         100,000,000         450,000,000           Borrowings under Repos         927,932,546         709,440,336           Other Borrowings From Banks         50,562,875         36,343,375	Margin Deposits		4,364,306	3,638,130
25. BORROWINGS       100,000,000       450,000,000         Call Money Borrowings       100,900,000       450,000,000         Borrowings under Repos       927,932,546       709,440,336         Other Borrowings From Banks       50,562,875       36,343,375			1,094,146,640	1,043,170,462
Call Money Borrowings       100,000,000       450,000,000         Borrowings under Repos       927,932,546       709,440,336         Other Borrowings From Banks       50,562,875       36,343,375			8,100,716,491	6,557,186,094
Borrowings under Repos       927,932,546       709,440,336         Other Borrowings From Banks       50,562,875       36,343,375	25. BORROWINGS			
Borrowings under Repos       927,932,546       709,440,336         Other Borrowings From Banks       50,562,875       36,343,375	Call Money Borrowings		100,000,000	450,000,000
Other Borrowings From Banks         50,562,875         36,343,375	*		, ,	
	-		1,078,495,421	

		2005	2004
		Rs.	Rs.
26. OTHER LIABILITIES			
Cheques Pending Realisation		408,767,114	277,173,118
Accrued Expenditure & Interest		168,636,745	108,433,193
Claims Payable		138,931,718	55,964,894
Provision for Gratuity		15,828,525	13,419,337
Other Creditors		56,968,271	37,243,641
		789,132,373	492,234,183
27. DEBENTURES		050 700 000	050 700 000
Unsecured Redeemable Subordinated Unlisted Debentures		253,789,000	253,789,000
		253,789,000	253,789,000
27.1 Date of Redemption	Redemption Value	Interest F	Rate
9th November 2008	at par	6 months Treasury I	Bills rate + 3%
28. SHARE CAPITAL			
Authorised			
200,000,000 Ordinary Shares of Rs. 10/- each		2,000,000,000	2,000,000,000
Issued & fully paid			
Fully paid 55,571,883 Ordinary Shares of Rs. 10 /- each		555,718,830	555,718,830

- 28.1 The Monetary Board of Central Bank of Sri Lanka through its directive dated April 12, 2005 under the heading "Enhancement of Minimum Capital Requirements of Banks" required all commercial banks to increase their Capital (Tier 1- Core Capital) to Rs. 2,500 million. The directive stipulates the enhancement to be effected in the following manner, for banks that do not currently meet this requirement.
  - (a) The existing capital (based on the audited financial statements of 2004) to be enhanced by at least 50% of the deficiency by the end of 2006; and
  - (b) The balance of the deficiency should be met by the end of 2007.

On the above basis the Bank would need to enhance its capital by Rs. 1,062,285,163 by the end of 2006. The Board of Directors have resolved to meet this requirement by way of a retained earnings and other methods, so that the total capital funds as at December 31, 2006 shall not be below Rs. 1,437,714,838.

	2005	2004
	Rs.	Rs.
29. STATUTORY RESERVE FUND		
Balance as at the beginning of the year	5,770,909	4,770,909
Transferred during the year from Net Profit after Taxation	6,500,000	1,000,000
Balance as at the end of the year	12,270,909	5,770,909

real ended of December 2000		
	2005	2004
	Rs.	Rs.
30 RESERVES		
Revaluation Reserve		
Balance as at the beginning of the year	-	-
Transfer of surplus during the year	56,214,296	-
Realised surplus on disposal transferred to Accumulated Profit/(Losses)	(1,130,735)	
Balance as at the end of the year	55,083,561	

#### 31. COMMITMENTS & CONTINGENCIES

31.1 In the normal course of business, the Bank makes various commitments and incurs certain contingent liabilities with legal recourse to its customers. No material losses are anticipated as a result of these transactions.

	2005	2004
	Rs.	Rs.
Guarantees	1,295,168,783	1,271,252,484
Documentary Credit	474,292,251	507,024,278
Forward Exchange Contracts (Net)	4,326	390,878
	1,769,465,360	1,778,667,640

#### 31.2 Pending case against the Bank

The Bank had issued a guarantee to Telecommunication Consultants India Ltd., (TCIL) on behalf of Nipuna Telecommunication on which a claim of Rs.8,964,428 was made to the Bank. The trial took many years and finally Nipuna and TCIL by joint motion withdrew the case and the enjoining order served on the Bank was not extended.

Since the Bank had a suspicion of collusion between Nipuna and TCIL to defraud the Bank, the payment was not made. Subsequently TCIL filed papers against the Bank claiming the above sum and interest at 24% from 19.06.2001.

Order due on the above on the 24th April 2006.

#### 32. POST BALANCE SHEET EVENTS

There are no material events subsequent to Balance Sheet date that warrant adjustment or disclosure to the financial statements.

#### 33. MATURITY ANALYSIS

An analysis of the total assets and liabilities based on the remaining period as at the Balance Sheet date to the respective contractual maturity dates are as follows:

	Upto 3 months	3 to 12 months	1 to 3 Years		More than 5 Years	Tota
	Rs.	Rs.	Rs.	Rs.	Rs.	Rs
Interest Bearing Assets						
Bills of Exchange	465,962,705	19,207,849	-	-	-	485,170,554
Loans & Advances	1,285,431,463	1,264,166,613	2,353,864,286	679,336,583	426,854,331	6,009,653,276
Lease Receivable	1,537,348	6,327,506	185,831,118	184,099,219	-	377,795,191
Balances with Foreign Banks	225,448,768	-	-	-	-	225,448,768
Short Term Funds (Placements)	255,503,598	3,573,500	-	-	-	259,077,098
Treasury Bills/Bonds/Reverse Repos	113,197,887	186,841,439	1,103,481,130	274,378,587	187,906,379	1,865,805,422
	2,347,081,769	1,480,116,907	3,643,176,534	1,137,814,389	614,760,710	9,222,950,309
Non-Interest Bearing Assets						
Cash in Hand	151,019,935	44,417,628	82,912,906	14,805,876	2,961,175	296,117,520
Statutory Deposit with CBSL	178,432,101	220,548,497	140,868,991	17,328,708	51,902,126	609,080,420
Investment Securities	-	-	-	-	1,140,000	1,140,000
Property, Plant & Equipment	-	-	10,032,240	93,520,658	99,128,262	202,681,160
Other Assets, Interest Receivables						
& Taxation Recoverable	467,808,102		19,897,126	31,664,911		519,370,139
	797,260,138	264,966,125	253,711,263	157,320,153	155,131,563	1,628,389,242
TOTAL ASSETS	3,144,341,907	1,745,083,032	3,896,887,797	1,295,134,542	769,892,273	10,851,339,55
Interest Bearing Liabilities						
Deposits	2,219,608,603	2,794,865,794	1,509,928,701	216,608,848	41,841,140	6,782,853,086
Borrowings including due to						
Foreign Banks	1,077,708,628	42,518,544	14,061,000	8,221,375	-	1,142,509,54
Debentures				253,789,000		253,789,000
	3,297,317,231	2,837,384,338	1,523,989,701	478,619,223	41,841,140	8,179,151,633
Non-Interest Bearing Liabilities						
Deposits	456,338,739	200,199,308	661,325,357	-	-	1,317,863,40
Other Liabilities & Tax Payable	713,852,592	60,279,938	38,694,393	1,524,391	-	814,351,314
Shareholders' Funds					539,973,199	539,973,199
	1,170,191,331	260,479,246	700,019,750	1,524,391	539,973,199	2,672,187,91
TOTAL LIABILITIES	4,467,508,562	3,097,863,584	2,224,009,451	480,143,614	581,814,339	10,851,339,55
O I AL LI DILITILO	<del>-1,-01,000,002</del>	0,007,000,004	2,227,000,701	700,140,014		10,001,000,00

#### 34. DIRECTORS' INTEREST IN CONTRACTS WITH THE BANK

The Bank carries out transactions in the ordinary course of business with Companies in which Directors have interests. Details of these transactions are given in Note 35.

#### **35. RELATED PARTY TRANSACTIONS**

a) The Bank, carries out transactions in the ordinary course of its business on an arms length basis with its shareholders, and Companies in which such persons have a significant influence by representation on the Board of Directors or by substantial shareholding. These Companies, names of the Directors and the nature of transactions entered into are given below.

	Name of Directors/	Name of Related	Outstanding	Nature of	Security Obtained
	& Relationship	Party / Parties	as at	Transactions	
			31.12.2005 Rs. Mn		
				0 1 6	
	Mr. K. D. D. Perera	Vallibel Lanka (Pvt) Ltd	8.3	Overdraft	Personal Guarantee,
		(Shipping Division)	13.2	Term Loan	Shares, Mortgage over Vessel
		Vallibel Marine Management Ltd	0.5	Performance Guarantee	Fixed Deposit
		Connaissance Holdings Ltd	13.5	Term Loan )	Shares
			4.8	Overdraft	
		La Fortresse (Pvt) Limited	8	Letter of Credit	Fixed Deposit
		Neon-X (Pvt) Limited	N/A	Rs. 0.229 million supply of	N/A
				neon sign board & banner	
	Mr. M. S. M. Mukthar Marikkar	Frostaire Industries (Pvt) Ltd	N/A	Rs. 0.028 Air Conditioner	N/A
				Service Agreement	
		Frosty Marketing (Pvt) Ltd	1.5	Overdraft	Cash Deposit
	Mr. A. W. Hathiramani	M/S Pesons	0.6	Term Loan	Stocks
b)	Borrowings of Directors as at 3	1st December 2005 are as follow	S:		
			Accommodation	Type of	Security Available
	Name		Outstanding	Facility	
			Rs. Mn		
	Mr. R. Nadarajah		0.7	Overdraft	Fixed Deposit
	Mr. M. S. M. Mukthar Marikkar		1.3	Overdraft 1	Fixed Deposit
	Or m moral a maintain		1.6	Loans	
			1.0	2000	

#### **36. COMPARATIVE INFORMATION**

The presentation and classification of following items in these Financial Statements in respect of 2004 are amended for comparability with the current year.

	As reported	Increase	Decrease	Current
	previously			Presentation
	2004			2004
	Rs.	Rs.	Rs.	Rs.
Other Assets	260,395,413	1,016,934	(2,313,750)	259,098,597
Interest Receivable	35,528,221	41,971,108	-	77,499,329
Loans & Advances	5,403,593,887	-	(39,657,358)	5,363,936,529
Other Liabilities	(491,217,249)	(1,016,934)	-	(492,234,183)
Operating Expense	109,481,616	9,081,346	(2,854,237)	115,708,725
Premises Equip. & Est. Exp.	154,302,856	2,854,237	(4,330,460)	152,826,633
Other O/H Expenses	5,734,271		(4,750,886)	983,385
	5,477,819,015	53,906,691	(53,906,691)	5,477,819,015

## Capital Adequacy

#### **COMPUTATION OF RISK-WEIGHTED ASSETS**

On Balance Sheet Items:

	Balai	nce at End	Risk	Risk Weighted	Balance at End
	2005	2004	Weight	2005	2004
	Rs.'000	Rs.'000	(%)	Rs.'000	Rs.'000
ASSETS					
Cash, Statutory Deposit with Central					
Bank of Sri Lanka, Treasury Bills,					
Government and other Securities	3,149,636	2,285,490	0%	-	-
Loans secured by cash and guaranteed					
by Central Bank of Sri Lanka	2,193,860	1,834,651	0%	-	-
Loans guaranteed by SLECIC	77,195	92,856	50%	38,598	46,428
Loans secured by Primary Mortgages					
over Residential Property	69,378	65,460	50%	34,689	32,730
Other Loans and Advances	4,404,571	3,975,922	100%	4,404,571	3,975,922
Due from Banks abroad	285,806	211,931	20%	57,161	42,386
Due from local Banks including					
Development Financial Institutions	198,720	237,583	20%	39,744	47,517
Due from Foreign Currency Banking Unit	-	-	10%	-	-
Cash Items in the Process of collection	127,614	44,210	20%	25,523	8,842
Investments	1,140	1,140	100%	1,140	1,140
Property, Plant & Equipment	147,597	159,811	100%	147,597	159,811
Other Assets	140,737	139,875	100%	140,737	139,875
TOTAL	10,796,254	9,048,929		4,889,760	4,454,651

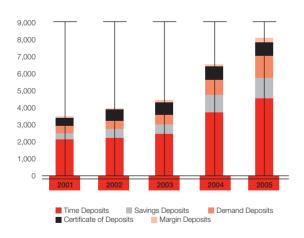
Note:- Property, Plant & Equipment stated net of Revaluation Reserve

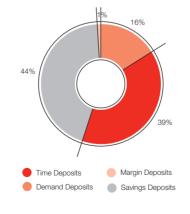
### Off Balance Sheet Items:

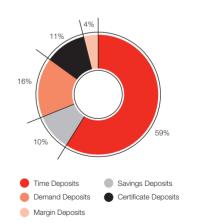
	Balance 2005	Credit	Credit	Risk Weighted Balance at End	
		Conversion	Equivalent	2005	2004
	Rs.'000	Factor %	Amount	Rs.'000	Rs.'000
INSTRUMENTS					
General Guarantees of Indebtedness	403,792	100%	403,792	307,926	207,705
Performance Bonds, Bid Bonds & Warranties	228,702	50%	114,351	-	17,199
Shipping Guarantees	184,675	20%	36,935	31,910	51,432
Documentary Letters of Credit	474,292	20%	94,858	68,270	76,332
Bills for Collection	-	0%	-	-	-
Others	110,308	20%	22,062	-	-
Foreign Exchange and Interest Rate					
related Contracts:					
Customers	-	50%	-	-	155
Banks		20%	-		483
TOTAL	1,401,769			408,106	353,306

			2005	2004
			Rs.'000	Rs.'000
COMPUTATION OF	- CAPITAL			
TIER 1 : CORE CAF	PITAL			
Paid up Ordinary Sh	ares		555,719	555,719
Share Premium			-	-
Statutory Reserve Fu			12,271	5,771
Published Retained I			(83,100)	(186,060)
General and other R	eserves			
Total Tier 1 Capital			484,890	375,430
TIER 2 : SUPPLEM	ENTARY CAPITAL			
Revaluation Reserve			-	-
General provisions			-	-
Hybrid (debt / equity			148,043	187,715
Total Tier 2 Capital	Total Capital Base		632,933	563,145
Note :- Revaluation I	Reserve of Rs. 55,083,561 exclu	ded		
COMPUTATION OF	RATIOS			
Core Capital			484,890	375,430
Total Capital Base	Accete		632,933	563,145
Total Risk Weighted	Assets		5,297,866	4,807,957
Core Capital Ratio	- Tier 1 (Minimum Required Ra	atio is 5.0%)		
<u>C</u>	ore Capital	x 100	9.15%	7.81%
R	isk Weighted Assets			
Total Risk Weighted	d Capital Ratio - Tier I & II (Mir	imum Required Ratio is 10%)		
	otal Capital Base	× 100	11.95%	11.71%
D	isk Weighted Assets			

	2005	2004	2003	2002	2001
	Rs.	Rs.	Rs.	Rs.	Rs.
LOCAL CURRENCY DEPOSITS					
Demand Deposits	1,140,216,133	706,757,941	503,155,294	447,801,786	365,482,116
Savings Deposits	697,340,643	607,961,639	346,358,612	336,039,461	223,319,067
Time Deposits	4,139,001,485	3,280,222,413	2,170,345,523	1,988,257,922	1,909,037,479
Certificate of Deposits	785,427,533	819,584,200	727,564,317	661,067,149	479,635,820
Savings Certificates	11,682	71,863	326,784	11,752,404	3,529,450
Margin Deposits	244,572,375	99,417,576	125,279,954	44,179,262	85,725,496
	7,006,569,851	5,514,015,632	3,873,030,484	3,489,097,984	3,066,729,428
FOREIGN CURRENCY DEPOSITS					
Demand Deposits	177,647,272	181,739,717	46,862,572	42,314,641	46,929,701
Savings Deposits	489,722,339	430,984,673	233,495,449	167,148,305	152,757,863
Time Deposits	422,412,723	426,807,942	284,552,634	242,709,145	219,996,307
Margin Deposits	4,364,306	3,638,130	22,249,092	22,028,935	1,253,592
	1,094,146,640	1,043,170,462	587,159,747	474,201,026	420,937,463
Total Deposits	8,100,716,491	6,557,186,094	4,460,190,231	3,963,299,010	3,487,666,891







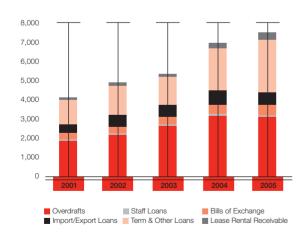
Composition of Deposits Analysis (Millions)

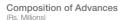
Foreign Currency

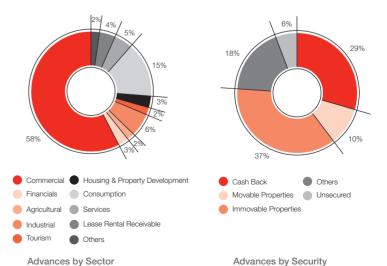
Local Currency

## Analysis of Advances

	2005	2004	2003	2002	2001
	Rs.	Rs.	Rs.	Rs.	Rs.
LOANS AND ADVANCES					
Overdrafts	3,116,597,987	3,188,892,786	2,655,870,900	2,187,885,918	1,872,635,470
Import Loans	345,919,582	480,719,752	385,412,253	374,692,660	261,674,325
Export Loans	314,181,531	291,111,576	240,730,377	268,430,227	204,726,906
Short Term Loans	329,541,402	280,180,534	136,580,272	115,045,845	74,707,639
Term Loans	2,073,956,234	1,723,230,039	1,241,371,913	1,336,925,717	1,164,253,723
Pawning	225,824,206	118,826,507	83,340,312	55,151,641	18,636,376
Staff Loans	92,338,193	90,331,578	70,301,429	77,443,414	81,540,894
Credit Card Advances	114,332,391	72,190,886			
	6,612,691,526	6,245,483,658	4,813,607,456	4,415,575,422	3,678,175,333
Bills of Exchange	545,927,204	468,309,788	407,401,941	332,100,961	326,283,611
Lease Rental Receivable	387,641,440	281,409,748	152,974,156	177,630,511	139,830,718
Total Loans and Advances	7,546,260,170	6,995,203,194	5,373,983,553	4,925,306,894	4,144,289,662

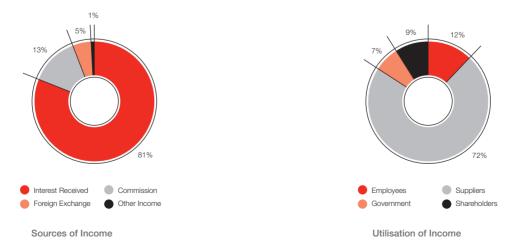






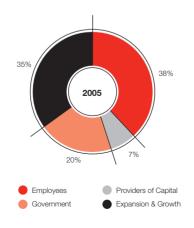
### Sources & Utilisation of Funds

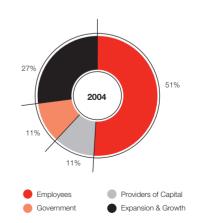
	2005	2004
	Rs.	Rs.
SOURCES OF INCOME		
Interest Received	993,028,535	832,410,256
Commission	158,382,010	126,456,797
Foreign Exchange	58,704,350	61,488,900
Other Income	14,543,228	12,675,316
	1,224,658,123	1,033,031,269
UTILISATION OF INCOME		
Employees		
Salaries and other payments to Staff	152,862,437	128,169,810
Suppliers		
Interest Paid	565,950,710	476,848,638
Other Expenses	315,115,748	358,245,762
Government		
Value Added Tax	38,500,000	14,900,868
Income Tax	43,900,000	13,693,000
Shareholders		
Dividends	-	-
Retained Profit	108,329,228	41,173,191
	1,224,658,123	1,033,031,269



### Value Added Statement

		2005		2004
	Rs.	Rs.	Rs.	Rs.
VALUE ADDED				
Income from Banking Services		1,224,658,123		1,033,031,269
Cost of Services		(801,862,955)		(695,032,329
Value added by Banking Services		422,795,168		337,998,940
Provision for Loan Losses		(16,349,094)		(88,727,019
		406,446,074		249,271,921
DISTRIBUTION OF VALUE ADDED				
To Employees				
Salaries Wages & Other Benefits		152,862,437		128,169,810
To Providers of Capital				
Dividends to Shareholders		_		-
Interest to Debenture holders		27,842,823		26,797,921
To Government				
Income Tax	43,900,000		13,693,000	
Value Added Tax	38,500,000	82,400,000	14,900,868	28,593,868
To Expansion & Growth				
Retained Income	108,329,228		41,173,191	
Depreciation	35,011,586		24,537,131	
Deferred Taxation		143,340,814	<del>_</del>	65,710,322
		406,446,074		249,271,921





# Quarterly Statistics

		1	2005		2004
For the Quarter ended	March 31,	June 30,	September 30,	December 31,	December 31,
BALANCE SHEET DATA					
Total Assets	9,631,032,717	10,006,893,614	10,313,014,742	10,851,339,551	9,048,929,413
Loans, Advances & Leases	6,201,865,375	6,264,291,159	6,424,358,587	6,872,619,021	6,013,100,162
Deposits	7,105,404,630	7,448,995,701	7,472,819,506	8,100,716,491	6,557,186,094
Debentures	253,789,000	253,789,000	253,789,000	253,789,000	253,789,000
Shareholders' Funds	390,515,470	477,063,791	495,752,811	539,973,199	375,429,675
Average assets	9,580,480,231	9,707,001,301	10,156,609,862	10,517,856,425	9,150,240,310
OPERATING RESULTS					
Net Interest Income	105,977,733	105,998,781	109,567,734	105,533,577	92,632,602
Foreign Exchange Income	16,907,389	13,473,927	11,838,510	16,484,524	24,495,615
Other Income	23,827,045	43,114,884	56,000,811	49,982,498	33,335,562
Total Revenue	146,712,167	162,587,592	177,407,055	172,000,599	150,463,779
Provision for Credit and Other Losses	(9,245,361)	(7,261,771)	(29,749,453)	29,907,491	(45,628,039)
Non-interest Expenses	(114,744,745)	(116,607,445)	(119,715,637)	(139,061,264)	(105,329,915)
Provision for Income tax	(7,636,265)	(8,384,353)	(9,252,944)	(18,626,438)	(13,693,000)
Net Profit/(Loss) after Tax	15,085,796	30,334,023	18,689,021	44,220,388	(14,187,175)

# Branch Network

### BAMBALAPITIYA

329, Galle Road, Colombo 04

Tel: 2506822-4 Fax: 2506825

E-mail: mgr.bam@pabcbank.com Manager's. Direct Tel: 2506824 Senior Manager – Mr S Anandarajah

### DEHIWELA

104, Galle Road, Dehiwela Tel: 2727660, 2730626

Fax: 2730624

E-mail: mgr.deh@pabcbank.com Manager's. Direct Tel: 2730624 Senior Manager - Mr Harsha Kurukulasuriya

#### GAMPAHA

95 Colombo Road, Gampaha Tel: 033 2220046-7 Fax: 033 2220048

E-mail: mgr.gam@pabcbank.com Manager's. Direct Tel: 033 2220047

## Manager – Mr Rajitha Silva

#### KANDY

111, Kotugodella Veediya, Kandy

Tel: 081 2232991-3 Fax: 081 2232994

E-mail: mgr.kdy@pabcbank.com Manager's. Direct Tel: 081 2232990 Senior Manager - Mr Dinesh Perera

### KOLLUPITIYA

450, Galle Road, Colombo 03 Tel: 2565565

Fax: 2301150

E-mail: mgr.kol@pabcbank.com Manager's. Direct Tel: 2370203 Senior Manager - Mr Felician Jayakody

#### KOTAHENA

215, George R de Silva Mv, Colombo 12

Tel: 4616851-2 Fax: 2346066

E-mail: mgr.kot@pabcbank.com Manager's. Direct Tel: 2346065 Senior Manager - Mr Noel Wijendran

### KURUNEGALA

26, Suratissa Mawatha, Kurunegala

Tel: 037 2221729-30 Fax: 037-2221731

E-mail: mgr.kur@pabcbank.com Manager's. Direct Tel: 037 2221728 Manager – Mrs Chrishanthi Jayasuriya

### MATARA

328, Anagarika Dharmapala Mawatha, Matara

Tel: 041 2231361 Fax: 041 2231362

E-mail: mgr.mat@pabcbank.com Manager's. Direct Tel: 041 2231360 Senior Manager - Mr Nimal Ratnayake

#### METRO

Level 2, East Tower, World Trade

Centre, Colombo 01 Tel: 2346049-50 Fax: 2346053

E-mail: mgr.met@pabcbank.com Manager's. Direct Tel: 2346051 Senior Manager – Mr Ranjith Dissanayake

### NEGOMBO

90, St.Joseph"s Street, Negombo

Tel: 031 2231257-8 Fax: 031 2231259

E-mail: mgr.neg@pabcbank.com Manager's. Direct Tel: 031 2231257 Manager - Mr Saman Kularatne

### NUGEGODA

165A, High Level Road, Nugegoda

Tel: 2828225-6 Fax: 2828228

E-mail: mgr.nug@pabcbank.com Manager's. Direct Tel: 2828227 Senior Manager – Mr Naleen Edirisinghe

### OLD MOOR STREET

314, Old Moor Street, Colombo 12

Tel: 2392896-7 Fax: 4736786

E-mail: mgr.oms@pabcbank.com Manager's. Direct Tel: 2392899 Manager - Mr Teddy Sebastiampillai

### PANCHIKAWATTA

221, Sri Sangaraja Mawatha, Colombo 10

Tel: 2447456-7 Fax: 2447452

E-mail: mgr.pnc@pabcbank.com Manager's. Direct Tel: 2321477 Senior Manager - Mr Kenneth Mendis

## PANADURA

506, Galle Road, Panadura Tel: 038 2243051-2 Fax: 038 2243053

E-mail: mgr.pnd@pabcbank.com Manager's. Direct Tel: 038 2243050 Senior Manager - Mr Tissa Rodrigo

### PETTAH

64, Keyzer Street, Colombo 12

Tel: 5363651-2 Fax: 5363651-2

E-mail: mgr.pet@pabcbank.com Manager's. Direct Tel: 2543550

Asst. General Manager (Trade) - Mr S Umakanthan

### **RAJAGIRIYA**

1334, Kotte Road, Rajagiriya

Tel: 2887148 Fax: 2866823

E-mail: mgr.raj@pabcbank.com Manager's. Direct Tel: 2887149 Manager - Mr Thushara Wijewardena

### **RATNAPURA**

258, Main Street, Ratnapura Tel: 045 2231845-7 Fax: 045 2231848

E-mail: mgr.rat@pabcbank.com Manager's. Direct Tel: 045 2231844 Manager - Mr Wimalaratne Banda

### WATTALA

180, Negombo Road, Wattala

Tel: 2945096 Fax: 2945095

E-mail: mgr.wat@pabcbank.com Manager's. Direct Tel: 4820024 Manager - Mr Mahinda Samarasekera

### DAM STREET TRADE SERVICES UNIT

39, Dam Street, Colombo 12 Tel: 2321227

Fax: 2346052

E-mail: mgr.pet@pabcbank.com

### WENNAPPUWA CUSTOMER SERVICE CENTRE

06, Chillaw Road, Wennappuwa Tel: 031 2249555

Fax: 031 2249556

E-mail: monindraf@pabcbank.com Executive - Mr Monindra Fernando

### WELLAWATTA CUSTOMER SERVICE CENTRE

150, Galle Road, Colombo 06

Tel: 2362409 Fax: 2362399

E-mail: mgr.wel@pabcbank.com Manager - Mr L N Balaretnaraja



# Information of Shareholders

As at December 31, 2005

# **ANALYSIS 1**

			RESIDENT NON RESIDENT		RESIDENT	TOTAL			
	RANGE OF SHAREHOLDING		NO. OF SHARE- HOLDERS	NO. OF SHARES	NO. OF SHARE- HOLDERS	NO. OF SHARES	NO. OF SHARE- HOLDERS	NO. OF SHARES	% SHARE HOLDING
1	-	1,000	651	372,393	4	3,500	655	375,893	0.68
1,001	-	5,000	312	848,500	1	5,000	313	853,500	1.54
5,001	-	10,000	93	799,090	2	20,000	95	819,090	1.47
10,001	-	50,000	78	1,776,450	5	142,126	83	1,918,576	3.45
50,001	-	100,000	10	723,900	0	-	10	723,900	1.30
100,001	-	500,000	27	6,670,400	3	1,100,900	30	7,771,300	13.98
500,001	-	1,000,000	4	3,050,000	0	-	4	3,050,000	5.49
1,000,001	&	ABOVE	12	31,650,125	3	8,409,499	15	40,059,624	72.09
TOTAL			1187	45,890,858	18	9,681,025	1205	55,571,883	100.0

# **ANALYSIS 2**

			INDIV	IDUALS	INSTI	TUTIONS	T	OTAL	
F	RANGE OF		NO. OF SHARE-	NO. OF	NO. OF SHARE-	NO. OF	NO. OF SHARE-	NO. OF	% SHARE
SH	AREHO	DLDING	HOLDERS	SHARES	HOLDERS	SHARES	HOLDERS	SHARES	HOLDING
1	-	1,000	645	369,180	10	6,713	655	375,893	0.68
1,001	-	5,000	303	830,500	10	23,000	313	853,500	1.54
5,001	-	10,000	86	742,990	9	76,100	95	819,090	1.47
10,001	-	50,000	71	1,573,576	12	345,000	83	1,918,576	3.45
50,001	-	100,000	7	551,500	3	172,400	10	723,900	1.30
100,001	-	500,000	16	3,528,800	14	4,242,500	30	7,771,300	13.98
500,001	-	1,000,000	0	0	4	3,050,000	4	3,050,000	5.49
1,000,001	&	ABOVE	10	30,900,436	5	9,159,188	15	40,059,624	72.09
TOTAL			1138	38,496,982	67	17,074,901	1205	55,571,883	100.0

As per the Rule No. 8.7 (h) of the Colombo Stock Exchange, percentage of public holding as at 31.12.2005 was 84.960 %.

# Top Twenty Shareholders

# As at December 31, 2005

Name of Shareholder	No. of Shares	Holding as a %
1 Kulappuarachchige Don Dhammika Perera	8,295,500	14.93
2 Tay Piak Juay	5,479,499	9.86
3 Dharmar Chandra Coonghe Joseph	3,266,212	5.88
4 Kulappuarachchige Don Harindra Perera	2,913,250	5.24
5 Pramuka Savings & Development Bank Ltd.,	2,782,000	5.01
6 Samurdhi Authority of Sri Lanka	2,557,188	4.60
7 Kulappuarachchige Don Anuradha Perera	2,400,000	4.32
8 Mailvaganam Sritharan	2,189,100	3.94
9 Lalin Thusith Samarawickrama	1,725,000	3.10
10 Pinnawalage Sunil Ariyaratne	1,601,875	2.88
11 Muditha Jayasinghe	1,600,000	2.88
12 Lizzola Holdings Limited	1,500,000	2.70
13 Abdul Majeed Abdual Razak Ali Zalzalah	1,430,000	2.57
14 Raphael Classics (Private) Limited	1,160,000	2.09
15 Michelangelo Footwear (Private) Limited	1,160,000	2.09
16 Alfred Edirisinghe (Private) Limited	850,000	1.53
17 Hanguranketha Samurdhi Maha Sangamaya	800,000	1.44
18 Attanagalla Samurdhi Maha Sangamaya	800,000	1.44
19 Rambukkana Samurdhi Maha Sangamaya	600,000	1.08
20 Favourite Garments Ltd	500,000	0.90
	43,609,624	78.48
Balance held by 1185 shareholders	11,962,259	21.52
Total No. of shares	55,571,883	100.00

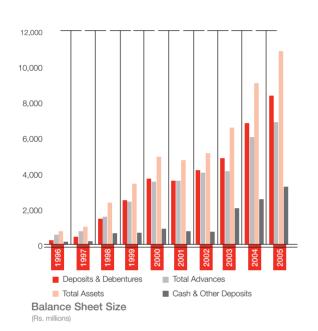
# As at December 31, 2004

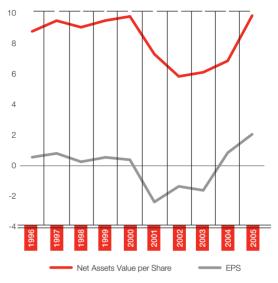
Name of Shareholder	No. of Shares	Holding as a %
1 Kulappuarachchige Don Dhammika Perera	8,295,500	14.93
2 Tay Piak Juay	5,479,499	9.86
3 Samurdhi Authority of Sri Lanka	5,250,000	9.45
4 Kulappuarachchige Don Harindra Perera	2,913,250	5.24
5 Pramuka Savings & Development Bank Ltd	2,782,000	5.01
6 Mailvaganam Sritharan	2,500,000	4.50
7 Kulappuarachchige Don Anuradha Perera	2,400,000	4.32
8 Kurukulasuriya Leo Gerard Rienzie Pintoe	2,100,000	3.78
9 Lalin Thusith Samarawickrama	1,725,000	3.10
10 Pinnawalage Sunil Ariyaratne	1,601,875	2.88
11 Muditha Jayasinghe	1,600,000	2.88
12 Lizzola Holdings Limited	1,500,000	2.70
13 Sundaralingam Maheshan	1,500,000	2.70
14 Abdul Majeed Abdual Razak Ali Zalzalah	1,430,000	2.57
15 Michelangelo Footwear (Private) Ltd	1,160,000	2.09
16 Raphael Classics (Private) Ltd	1,160,000	2.09
17 Tay Biak Chye	1,000,000	1.80
18 Mohamed Kamil Kuthubdeen	892,138	1.60
19 Alfred Edirisinghe (Private) Ltd	850,000	1.53
20 Attanagalla Samurdhi Maha Sangamaya	800,000	1.44
	46,939,262	84.47
Balance held by 191 shareholders	8,632,621	15.53
Total No. of shares	55,571,883	100.00

# Ten Year Statistical Summary

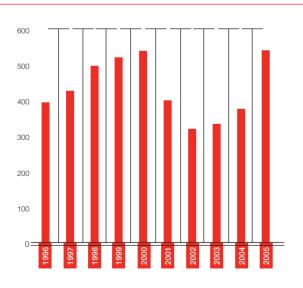
	2005	2004	2003	2002	
	Rs.	Rs.	Rs.	Rs.	
OPERATING RESULTS					
Gross Income	1,224,658,123	1,033,031,269	752,529,483	750,355,704	
Interest Income	993,028,535	832,410,256	631,831,665	650,706,934	
Interest Expense	565,950,710	476,848,638	360,588,333	410,237,651	
Net Interest Income	427,077,825	355,561,618	271,243,332	240.469.283	
Exchange Income	58,704,350	61,488,900	32,565,025	27,361,097	
Fee based Income	172,925,238	139,132,113	88,132,793	72,287,673	
Profit/(Loss) before Provision & Tax	207,078,322	158,494,078	60,220,447	20.504.205	
Profit/(Loss) before Income Tax	152,229,228	54,866,191	(95,345,785)	(81,144,071)	
Income tax on Profits	43,900,000	13,693,000	-	-	
Profit/(Loss) after Income Tax	108,329,228	41,173,191	(95,345,785)	(81,144,071)	
* Reversal of Timing Differences		,	(00,010,100)	(01,111,011)	
ASSETS					
Bills of Exchange (Net)	485,170,554	379,057,448	344,688,386	290,633,404	
Loans / Advances & Leases (Net)	6,387,448,467	5,634,042,714	3,764,014,411	3,734,998,593	
Investments in Commercial Papers	-	=	14.879.941	-	
Cash, Bonds, S. Term & Other Statutory Deposits	3,255,529,231	2,536,844,010	2,025,683,296	705,690,791	
Property, Plant & Equipment	202,681,160	159,811,447	113,223,482	149,401,190	
Other Assets	520,510,139	339,173,794	287,742,936	242,143,875	
Total	10,851,339,551	9,048,929,413	6,550,232,452	5,122,867,853	
LIABILITIES					
Customer Deposits	8,100,716,491	6,557,186,094	4,460,190,231	3,963,299,010	
Borrowings & Due to Foreign Banks	1,142,509,547	1,370,290,461	1,041,064,658	359.548.562	
Debentures	253,789,000	253,789,000	388,789,000	202,000,000	
Other Liabilities	789,132,373	492,234,183	325,932,079	279,161,762	
Taxation Payable	25,218,941	-	020,902,019	279,101,702	
Deferred Taxation	23,210,341				
Total	10.311.366.352	8.673.499.738	6,215,975,968	4.804.009.334	
	10,011,000,002	0,070,499,700	0,210,910,900	4,004,003,004	
SHAREHOLDERS' FUNDS		=======================================	=======================================	==	
Share Capital	555,718,830	555,718,830	555,718,830	444,975,080	
Reserves	(15,745,631)	(180,289,155)	(221,462,346)	(126,116,561)	
Total	539,973,199	375,429,675	334,256,484	318,858,519	
COMMITMENTS & CONTINGENCIES					
Guarantees	1,295,168,783	1,271,252,484	835,094,637	554,906,009	
Documentary Credits	474,292,251	507,024,278	302,473,384	279,458,577	
Others	4,326	390,878	1,095,772	207,097	
Total	1,769,465,360	1,778,667,640	1,138,663,793	834,571,683	
SHARE INFORMATION					
Earnings per Share	1.95	0.74	(1.72)	(1.46)	
Net Assets Value per Share	9.72	6.76	6.01	5.74	
'	· · · ·			<u> </u>	
OTHER INFORMATION	004	074	000	000	
No of Employees	394	371	289	283	
No of Branches  Customer Service Centres	18 2	18 1	16	13	
Customer Service Centres	2	l l	-	-	

1996	1997	1998	1999	2000	2001
Rs.	Rs.	Rs.	Rs.	Rs.	Rs.
404000700	157 150 010	000 505 040	470 000 407	000 400 000	040440700
104,320,786	157,156,316	233,525,313	472,968,187	662,492,998	846,110,788
86,617,935	123,307,636	183,397,450	395,258,384	552,754,845	720,218,191
17,746,445	36,915,866	81,484,164	205,834,410	333,469,862	567,819,577
68,871,490	86,391,770	101,913,286	189,423,974	219,284,983	152,398,614
7,270,519 10,432,332	14,880,265	18,842,090	25,897,613	42,560,456	42,495,018
	19,742,908	34,731,726	56,260,381	73,730,975	83,397,579
32,011,133 30,235,653	53,588,475 48,337,154	25,211,433 15,464,871	81,433,258 40,162,241	47,695,332 13,667,493	(59,776,678) (166,859,947)
					( ' ' '
9,832,415	16,501,426	7,236,829	16,000,000	*1,800,000	*29,150,500
20,403,238	31,835,728	8,228,042	24,162,241	15,467,493	(137,709,447)
107,601,216	97,605,861	119,372,614	150,578,420	250,081,920	317,580,611
431,738,276	647,017,511	1,428,048,138	2,261,738,662	3,264,826,248	3,253,867,547
-	-	-	-	-	-
160,031,946	183,505,437	637,322,950	648,066,965	895,869,648	739,228,801
30,520,240	45,124,562	89,871,703	200,028,360	216,313,211	177,158,091
19,746,874	22,394,993	73,911,121	163,158,763	295,872,668	244,315,997
749,638,552	995,648,364	2,348,526,526	3,423,571,170	4,922,963,695	4,732,151,047
, ,	, ,	, , ,		, , ,	
	404 =00 000				0.407.000.004
230,139,737	434,798,992	1,444,191,983	2,488,008,602	2,995,606,933	3,487,666,891
32,989,660	78,075,361	255,421,653	103,721,353	314,561,328	486,857,308
		-	-	690,000,000	100,000,000
91,760,828	51,456,972	137,880,087	280,646,171	355,932,897	257,624,258
1 001 010	7.044.004	- 44.050.500			-
4,331,040	7,814,024	14,950,500	30,950,500	29,150,500	4 000 4 40 457
359,221,265	572,145,349	1,852,444,223	2,903,326,626	4,385,251,658	4,332,148,457
			440.075.000		444.000.000
362,975,080	362,975,080	442,975,080	442,975,080	444,975,080	444,975,080
31,192,207	63,027,935	53,107,223	77,269,464	92,736,957	(44,972,490)
394,167,287	426,003,015	496,082,303	520,244,544	537,712,037	400,002,590
183,306,331	134,377,159	226,227,728	245,176,498	403,317,292	497,254,174
270,645,354	164,535,317	404,252,537	246,512,857	353,200,540	220,108,232
35,536,490	35,335,155	89,214,177	290,044	849,922	1,985,147
489,488,175	334,247,631	719,694,442	491,979,399	757,367,754	719,347,553
0.45	0.70	0.15	0.44	0.28	(2.48)
8.69	9.39	8.96	9.40	9.67	7.20
43	65	173	200	295	306
1	2	6	7	12	12
_	-	-	-	-	-

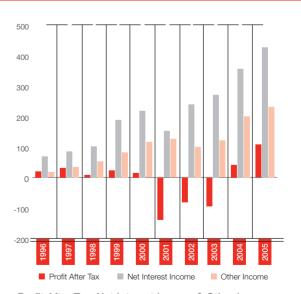




Information per Share (Rs.)



Shareholders Funds (Rs. millions)



Profit After Tax, Net Interest Income & Other Income (Rs. millions)

# Definition of Financial Terms

### **Accrual Basis**

Recognising the effect of transactions and other events when they occur without waiting for receipt or payment of cash or its equivalent.

### **Capital Adequacy Ratio**

The relationship between capital and risk weighted assets as defined in the framework developed by the Bank for International Settlements and as modified by the Central Bank of Sri Lanka to suit local requirements.

### **Cash Equivalents**

Short Term highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

### Commitments

Credit facilities approved but not yet utilised by the clients as at the Balance Sheet date.

### Contingencies

A condition or situation existing at Balance Sheet date where the outcome will be confirmed only by occurrence or non-occurrence of one or more future events.

### **Dealing Securities**

Marketable securities that are acquired and held with the intention of re-selling them in the Short Term.

### **Documentary Credits**

Commercial letter of credit provided for payment by a Bank to the named beneficiary usually the seller of merchandise, against delivery of documents specified in the credit. Such undertakings are established for the purpose of facilitating International credit.

### **Earnings per Share**

Profit after taxation divided by the number of ordinary shares in issue.

# Foreign Exchange Profit

Profit earned on foreign currency transactions arising from the difference in foreign exchange rates between

the transactions/last Balance Sheet date and the settlement/Balance Sheet date. Also arises from trading in foreign currencies.

### **Forward Exchange Contract**

Agreement between two parties to exchange one currency for another at a future date at a rate agreed upon.

# Interest in Suspense

Interest suspended on non-performing loans and advances.

### **Investment Securities**

Securities acquired and held for yield or capital growth purposes and are usually held to maturity.

### **Liquid Assets**

Cash and cash equivalents.

# Provision for Non-performing loans & Advances

Amounts set aside against possible losses on loans, advances and other credit facilities as a result of its becoming partly or wholly uncollectible.

### **Net Assets Value Per Share**

Shareholders' funds divided by the number of ordinary shares in issue.

# **Related Parties**

Parties where one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions.

#### Reserve Fund

A capital reserve created as per the provision of the Banking Act No. 30 of 1988.

# **Return on Average Assets**

Profit after tax divided by the average assets.

### **Risk Weighted Assets**

On-Balance Sheet assets and the credit equivalent of Off-Balance Sheet assets multiplied by the relevant risk weighting factors.

### Segmental Analysis

Analysis of financial information by segments of an enterprise specifically, the different geographical areas in which it operates.

### Shareholders' Funds

Total of issued and fully paid share capital and capital and revenue reserves.

### Tier I Capital

Core capital representing permanent shareholders' equity and reserves created or increased by appropriations of retained earnings or other surpluses.

### Tier II Capital

Supplementary capital representing revaluation reserves, general provisions and other capital instruments, which combine certain characteristics of equity and debt such as hybrid capital instruments and subordinated term debt.

### Capital Reserve

Capital Reserve consists of revaluation reserves arising from revaluation of properties owned by the Bank and reserve Fund set aside for a specific purpose defined under the Banking Act. 1988 and shall not be reduced or impaired without the approval of the Monetary Board.

### Guarantees

Primarily represent irrevocable assurances that a Bank will make payments in the event that its customer cannot meet its financial obligations to third parties.

Certain other guarantees represent non-financial undertakings such as bid and performance bonds.

### Value Added

Value added is the wealth created by providing Banking services less the cost of providing such services. The value added is allocated among the employees, the providers of capital, to government by way of taxes and retained for expansion and growth.

# Correspondent Banks

1 Australia

ANZ Banking Group Ltd., National Australia Bank City Bank NA Commonwealth Bank of Australia

2 Austria

Creditanstalt Bankverein Bank of Austria AG

3 Bangladesh

Standard Chartered Bank Mashreq Bank Bank of Asia Ltd. American Express Bank

4 Bahrain

Standard Chartered Bank KOC Bank

5 Belgium

Bank Brussels Lambert General De Banque S.A. Kbc Bank NV

6 Brazil

ABN Amro Bank Banco Bradesco SA

7 Bulgaria

Hebros Bank

o <u>bruriar</u>

Standard Chartered Bank

9 Canada

Toronto Dominion Bank Credit Lyonnais

10 Channel Islands

ANZ Bank (Guernsey) Ltd. ANZ Grindlays Bank (Jersey) Ltd.

11 Cook Islands

ANZ Banking Group Ltd.

12 Chile

ABN Amro Bank

13 China

Overseas Chinese Banking Corp, China Standard Chartered Bank ABN Amro Bank Deutsche Bank AG Credit Lyonnais

14 Cyprus

National Bank of Greece (Cyprus) Ltd Hellenic Bank Ltd.

15 Denmark

Den Danske Bank A/S Unibank A/S

16 Egypt

Mashreq Bank

17 Fiii

ANZ Banking Group Ltd.

18 Finland

Nordea Bank Finland plc, Helsinki

19 France

Bankers Trust Co. American Express Bank Union De Banq Arab Et Francais (UBAF) ABN Amro

20 Germany

Commerz Bank AG Dresdner Bank AG Deutsche Bank AG Sparkasse Essen Bayerische Vereinsbank AG

21 Greece

ANZ Grindlays Bank PLC

22 Hongkong

Hongkong & Shanghai Banking Corp. Ltd. Deutsche Bank HBZ Finance Limited Mashreq Asia Ltd. Standard Chartered Bank

23 Hungaria

ABN - Amro

24 India

Bank of Ceylon - Madras Standard Chartered Bank Citi Bank N.A.

Mashreq Bank

Tamilnadu Mercantile Bank

25 Indonesia

Deutsche Bank ABN Amro Bank Citi Bank N.A Standard Charted Bank

26 Ireland

ABN Amro Bank N.V. - Dublin

27 Italy

Commerz Bank Banca Nazionale Del Lavoro S.P.A. Banca Commercial Italiana S.P.A. Cassa Di Risparmio Di Carrara H S B C Bank

28 Israe

Israel Discount Bank Mercantile Discount Bank Ltd.

29 Japan Deutsche Bank AG

> UBAF - Tokyo Citi Bank NA Overseas Chinese Banking Corp. Ltd. Bank of Nova Scotia Standard Charted Bank

30 Jordan

ANZ Grindlays Bank PLC Standard Chartered Bank

31 Kenya

Standard Chartered Bank Dubai Bank Kenya Ltd. 32 Korea

Deutsche Bank UBAF Citi Bank N.A. Korea Exchange Bank Standard Charted Bank

33 Kuwait

Kuwait Bahrain Inl. Exchange Co. National Bank of Kuwait (SAK) Burgan Bank S.A.K

34 Lebanon

Inaash Bank SAL

35 Luxembourg

Deutsche Bank

36 Malaysia
Standard Chartered Bank

ABN Amro Bank
HSBC Bank

37 Maldives

Bank of Ceylon

38 Mauritius

Mauritius Commerce Bank, Port Louis MV

39 Mexico

ABN Amro Bank

40 Nepal

Nepal Grindlays Bank Ltd

41 Netherlands

ABN-Amro Bank Commerz Bank

42 Norway

Holand Bank ING-Bank (SEB) Bank Oslo KOC Bank

43 New Zealand

Australia & New Zealand Banking Group (New Zealand Ltd) Bank of New Zealand Citi Bank N.A

44 Oman

Habib Bank A G Zurich Standard Chartered Bank

45 Pakistan

Dawood Bank Muslim Commercial Bank Ltd. Standard Chartered Bank Mashreg Bank

46 Papua New Guinea

ANZ Banking Group (PNG) Ltd

47 Philippines

ABN Amro Bank
Philippine Commercial Inl. Bank
ANZ Banking Group Ltd.
Citi Bank NA.

48 Poland

Bank Handlowy W Warsza wie S.A.



49 Prague

Commerz bank

50 Qatar

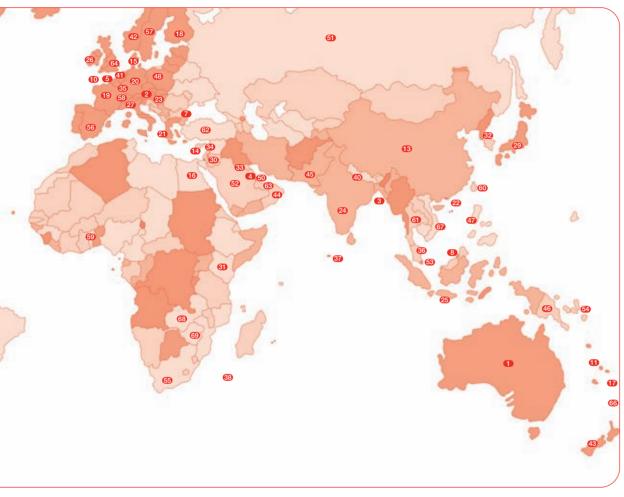
Mashreq Bank ANZ Grindlays Bank PLC H S B C Bank

51 Russia

Rossiyskiy Kredit Bank International Moscow Bank Commerz Bank

52 Saudi Arabia

Al-Rajhi Banking & Investment Corp. Saudi Hollandi Bank Ltd.



# 53 Singapore

Citi Bank N.A. American Express Bank Ltd. DBS Bank Overseas - Chinese Banking Cop. Ltd. Standard Chartered Bank HSBC Bank Deutsche Bank United Overseas Bank. UBAF

# 54 Solomon Islands

ANZ Banking Group Ltd.,

## 55 South Africa

ABSA Bank Limited NED Bank State Bank of India - Johannersburg Commerz Bank

### 56 Spain

Commerz Bank AG Banca Nazionale Del Lavoro S.P.A. Banco Santander Cenral Hisapano S.A.

## 57 Sweden

Svenska Handelsbanken Skandinaviska Enskilda Banken (SEB) AB (Publ) ABN Amro Bank Nordbanken AB SWED Bank

## 58 Switzerland

Credit Lyonais

### 59 Kingdom of Tonga

ANZ Banking Group Ltd.

# 60 Taiwan ROC

Deutsche Bank ,Taipei Citi Bank NA Standard Charted Bank - Taipei

### 61 Thailand

Standard Chartered Bank Thai Farmers Bank Bank of Asia Citi Bank NA

### 62 Turkey

Iktisat Bankasi T.A.S Bank Kapital T.A.S Tekstil Banksai A.S. KOC Bank Istambul - Turkey

### 63 UAE

Habib Bank AG Zurich Standard Chartered Bank Mashrea Bank PSC UAE Exchange Bank Sedarat

### 64 UK

Bank of Ceylon Lloyds TSB Bank Standard Chartered Bank Midland Bank PLC Mashrea Bank PSC Deutsche Bank AG ABN Amro Bank Habib Bank AG Zurich Banca Nazionale del lavoro

### 65 USA

American Express Bank Deutsche Bank Standard Chartered Bank First Union National Bank Philadelphia First Union National Bank North Carolina Habib Bank New York Mashreg Bank New York Republic Bank of New York Bank of New York Credit Lyonnais NA JP Morgan Chase HSBC New York Cho Hung Bank Harris Bank International N.Y Israel Discount Bank N.Y National City Bank N.Y Shinhan Bank N.Y U.S bank (Formally First National Association)

# 66 Vanuatu

Standard Chartered Bank ANZ Bank (Vanuatu) Ltd.,

### 67 Vietnam

ANZ Banking Group Ltd. Citi Bank NA

## 68 Zambia

HBZ Durban - Zambia Standard Chartered Bank

#### 69 Zimbabwe

Standard Chartered Bank

# Notice of Meeting

NOTICE IS HEREBY GIVEN that the ELEVENTH ANNUAL GENERAL MEETING of PAN ASIA BANKING CORPORATION LIMITED will be held at the Penthouse of Pan Asia Banking Corporation Limited, No. 450, Galle Road, Colombo 03 on 27th April 2006 at 10.00 a.m. for the following purposes:

- 1. To receive and consider the Report of the Directors and the statement of Accounts for the year ended December 31st 2005 with the Auditors Report thereon.
- 2. To re-elect Mr. W M Abeyratne Bandara who retires by rotation at the Annual General Meeting in terms of Articles 93 & 94 of the Articles of Association as a Director.
- 3. To re-elect Mr. A W Hathiramani who retires by rotation at the Annual General Meeting in terms of Articles 93 & 94 of the Articles of Association as a Director.
- 4. To re-elect Ms. H Amarasekera who retires at the Annual General Meeting in terms of Article 100 of the Articles of Association as a Director.
- 5. To re-elect Mr. A G Weerasinghe who retires at the Annual General Meeting in terms of Article 100 of the Articles of Association as a Director.
- 6. To re-elect Mr. J A S S Adhihetty who retires at the Annual General Meeting in terms of Article 100 of the Articles of Association as a Director.
- 7. To re-elect Mr. R Hewavitharana who retires at the Annual General Meeting in terms of Article 100 of the Articles of Association as a Director.
- 8. To determine the remuneration of the Directors in terms of Article 84 of the Articles of Association.
- 9. To approve donations / contributions made by the Directors during the year under review.
- 10. To appoint the Auditors of the Bank, and to authorise the Directors to determine their remuneration.

BY ORDER OF THE BOARD

### N. Fernando

Company Secretary

### PAN ASIA BANKING CORPORATION LIMITED

450, Galle Road, Colombo 3.

8th March, 2006

### NOTES:

- 1. A member entitled to attend and vote at the meeting is entitled to appoint a proxy to attend and vote in his/her stead.
- 2. A proxy need not be a member of the Company. The form of proxy is enclosed herewith.
- 3. The completed form of proxy must be deposited with the Company Secretary at the Registered Office of the Company, 450, Galle Road, Colombo 3 not later than 48 hours prior to the time appointed for the holding of the meeting.
- 4. Shareholders/proxies attending the meeting are requested to bring their National Identity Cards.

Notes	

Notes	

# Form of Proxy

I/W	e			
(NIC	C No/s			
	reholder/being shareholders of Pan Asia Banking Corporation Limited (PABC), here			bein
1.	Weerakoon Mudiyanselage Abeyratne Bandara Kulappuarachchige Don Dhammika Perera Mohamed Sheriff Mohamed Mukthar Marikkar Arjandas Wassimal Hathiramani Siyaguna Kosgodage Malcolm Nandasena Harda Vimal Amarasekera Aratchige Gunaratne Weerasinghe John Anthony Sunil Sumith Adhihetty Ravindra Hewavitharana	of Colombo or failing him of Colombo or failing her of Colombo or failing him		
2.	NIC No.			
	of proxy to vote on my/our* behalf at the Eleventh Annual General Meeting of Pan Arand at any adjournment thereof.  I/We, the undersigned, hereby authorise my/our* proxy to vote for me/us* and on	sia Banking Corporation Limited, to be held on 27th Apr	il, 2006 at 10.00 a.m.	
		,	For	Against
1.	Resolution No. 1 To receive and consider the Report of the Directors and the Statement of Accoun 31, 2005 with the Report of the Auditors thereon.	ats for the year ended December		
2.	<b>Resolution No. 2</b> To re elect Mr. W M Abeyratne Bandara who retires by rotation at the Annual Gen 93 & 94 of the Articles of Association as a Director.	neral Meeting in terms of Articles		
3.	<b>Resolution No. 3</b> To re elect Mr. A W Hathiramani who retires by rotation at the Annual General Med of the Articles of Association as a Director.	eting in terms of Articles 93 & 94		
4.	Resolution No. 4  To re elect Ms. H Amarasekera who retires by rotation at the Annual General Mee Articles of Association as a Director.	eting in terms of Article 100 of the		
5.	Resolution No. 5 To re elect Mr. A G Weerasinghe who retires by rotation at the Annual General Me Articles of Association as a Director.	eeting in terms of Article 100 of the		
6.	<b>Resolution No. 6</b> To re elect Mr. J A S S Adhihetty who retires by rotation at the Annual General Me Articles of Association as a Director.	eeting in terms of Article 100 of the		
7.	<b>Resolution No. 7</b> To re elect Mr. R Hewavitharana who retires by rotation at the Annual General Med Articles of Association as a Director.	eting in terms of Article 100 of the		
8.	<b>Resolution No. 8</b> To determine the remuneration of the Directors in terms of Article 84 of the Article	es of Association		
9.	Resolution No. 9 To approve donations / contributions made by the Directors during the year under			
10.	<b>Resolution No. 10</b> To appoint the Auditors of the Bank until the conclusion of the next Annual Gener Directors to determine their remuneration.	al Meeting and to authorize the		
As	witness I/we* have set my/our* hand/s* hereunto this day of	f Two Thousand and six.		
			Signature of shareho	

# Note: Instructions as to completion of the Form of Proxy.

- 1. To be valid, this form of proxy must be deposited with the Company Secretary at the Registered Office situated at No.450, Galle Road, Colombo 3, before 10.00 a.m. on the 25th April, 2006 being 48 hours before the time appointed for holding the meeting.
- 2. In perfecting the form of proxy please ensure that all details are legible.
- 3. The proxy appointed need not be a shareholder of Pan Asia Banking Corporation Limited.
- 4. If the shareholder is a Company/Corporation, the proxy must be under its Common Seal, which should be affixed and attested in the manner prescribed by its Articles of Association.
- 5. A shareholder appointing a proxy (other than a Director of the Bank) to attend the meeting should indicate the proxy holder's National Identity Card (NIC) number on the Form of Proxy and request the proxy holder to bring his/her\* National Identity Card with him/her\*.
- 6. Please indicate with 'X' in the space provided how your proxy is to vote on each resolution.
- \* Delete whichever is inapplicable.

